



NIXON PEABODY LLP
ATTORNEYS AT LAW

100 Summer Street
Boston, Massachusetts 02110-2131
(617) 345-1000
Fax: (617) 345-1300

Robert L. Dewees, Jr.
Direct Dial: (617) 345-1316
Direct Fax: (866) 947-1870
E-Mail: rdewees@nixonpeabody.com

June 7, 2005

By Courier and E-File

Mary L. Cottrell, Secretary
Department of Telecommunications and Energy
One South Station, 2nd floor
Boston, MA 02202

Re: Bay State Gas Company, D.T.E. 05-27

Dear Ms. Cottrell:

Enclosed for filing, on behalf of Bay State Gas Company ("Bay State"), please find Bay State's responses to the following information requests of the Department of Telecommunications and Energy:

DTE-2-1	DTE-2-2	DTE-2-3	DTE-2-4
DTE-2-5	DTE-2-6	DTE-2-7	DTE-2-8

The spreadsheet referred to in the response to DTE-2-7(b) and the data referred to in the response to DTE-2-8(b) are contained in the enclosed compact disk being filed with the Hearing Officer. Please do not hesitate to contact me with any questions.

Very truly yours,

Robert L. Dewees, Jr.

RLD/tlm
Enclosures

cc: Caroline O'Brien Bulger, Esq., Hearing Officer (1 copy)
John Sullivan, DTE (7 copies)
Andreas Thanos, Assistant Director, Gas Division
Alexander Cochis, Assistant Attorney General (4 copies)

BOS1498835.1

COMMONWEALTH OF MASSACHUSETTS
DEPARTMENT OF TELECOMMUNICATIONS AND ENERGY

RESPONSE OF BAY STATE GAS COMPANY TO THE
SECOND SET OF INFORMATION REQUESTS FROM THE D.T.E.
D. T. E. 05-27

Date: June 6, 2005

Responsible: James L. Harrison, Consultant (Cost Studies)

- DTE-2-1 Refer to Exh. BSG/JLH-3. Please discuss whether the method of estimating the marginal distribution capacity cost complies with the Department's directives set in Fitchburg Gas and Electric Light Company, D.T.E. 02-24/25 (2002) and Boston Gas Company, D.T.E. 03-40 (2003). Specifically, please answer the following questions:
- a) Are the time series data used no less than 30 years in length?
 - b) Has the Company used multiple variable regression equations? If yes, please provide all workpapers, calculations, formulas, assumptions and supporting documentation;
 - c) Are the appropriate tests and remedial procedures for multicollinearity, heteroskedasticity, and autocorrelation performed and presented? If yes, please provide all workpapers, calculations, formulas, assumptions and supporting documentation;
 - d) Has the Company tested and presented alternative functional forms (e.g., linear, logarithmic, parabolic, or other) of regression equations? If yes, please provide all workpapers, calculations, formulas, assumptions and supporting documentation; and
 - e) Has the Company determined the shape and location of the marginal cost curve to provide and assessment of whether the distribution costs exhibit increasing, constant, or decreasing returns to scale? If yes, please provide all workpapers, calculations, formulas, assumptions and supporting documentation.

Response: Long-run marginal costs are defined as the change in cost for a small change in output over the long run. Many methods to measure marginal costs have been advocated by marginal cost practitioners. Most agree that marginal costs are forward looking and that historical costs are sunk and have no bearing on forward-looking marginal cost estimates. As an example, the Department has routinely approved marginal cost studies that employ the peaker method or the modified peaker method to estimate production capacity-related plant investment. Many marginal cost analysts, including me, believe that the historical data can be extremely useful in estimating marginal costs, when past cost causation remains indicative of the future. While an econometric analysis of historical peaking plant investment could be performed, the forward-looking peaker method is the Department's de facto standard for measuring marginal production capacity-related investment.

Most current marginal costing techniques borrow heavily from the methods originally proposed by NERA in its landmark publication, "Topic 4, How to Quantify Marginal Costs," published as part of the Electric Utility Rate Design Study, a nationwide effort by the Electric Power Research Institute, the Edison Electric Institute, the American Public Power Association, and the National Rural Electric Cooperative Association for the National Association of Regulatory Utility Commissioners on March 10, 1977. In that report, the peaker method was advocated for measuring production capacity-related investment. Operating and maintenance expenses were estimated using the single most recent year of historical data. Subsequently, various regulators have approved marginal cost studies that relied on more than one year of accounting data to estimate marginal O&M expenses. Soon after the NERA study was published, instead of using a single year of data, I began using an average of five years of data. As I refined my methods, I transitioned to using 10 to 15 years of data, and then rudimentary regression techniques to replace simple averages of historical data. Recently, the Department has issued directives to ensure more rigorous econometric analyses. However, I believe that the Department did not intend that only econometric analyses should be employed to quantify marginal costs. The fact that the Department accepted the modified peaker method in the Fitchburg case, the same case where it issued its initial econometric analysis directives, supports this interpretation.

In this filing, I have employed a number of methods to quantify marginal costs including the modified peaker method, engineering studies, short-term (two-year) averages, and in one case, a long-term average (21 years). In my opinion, I have complied with the Department's econometric directives whenever possible, but not when sufficient historical data was unavailable or when the interview process revealed that historical trends were not indicative of the future. In the latter case, my spreadsheet models were designed to perform an initial econometric analysis, and I have presented some of that analysis as a matter of convenience. However, as I point out in responses to several information requests in DTE Set 2, based on my professional judgment I determined not to the expend the additional cost or time to develop fully econometric models that I was able to determine in advance would not be used.

The Company's estimate of marginal distribution capacity cost was based on two separate estimates, including: (1) the forward-looking engineering estimates of the cost to reinforce the distribution system to accommodate growth and (2) the historically developed estimate of costs for main extensions to connect new load. The forward-looking estimate relied on ten years of projected data and was not based on econometric analyses. I believe the Department's orders in the Fitchburg and Boston Gas rate cases referred to in this request were directed at the situations where econometric analyses are used to assist in the determination of marginal costs. Therefore, the estimates of reinforcement costs do not fall under the directives of these orders. The remainder of this response will address the computation of main reinforcement costs, which were based

on historical data but not subject to the Department's directives for econometric analyses.

- a) As shown on Schedule JLH-3-2, page 4 of 5, 29 years of data were originally reviewed, but only 21 years of data was deemed valid. The data used in this analysis consists of annual estimates of capital investments for main extensions. These investments are a subset of the costs booked in Account 367, Gas Mains. Neither the Uniform System of Accounts nor Bay State Gas Company's accounting procedures segregate gas main investments into those required for reinforcement, those required for replacement and those required for main extension. Consequently, the data shown on the schedule is not useful, and the only source of relevant data was the Company's distribution planning personnel. The Company's first marginal cost study, performed for its 1988 rate case, did not require information in the same form and substance as is currently required. When the Company performed its second marginal cost study, for its 1992 rate case, the Company's engineers estimated main extension costs back to 1984 (21 years ago). In assembling data for the current marginal cost study, it was impossible to develop meaningful estimates of cost data prior to 1984. Consequently, the study relied on 21 years of data. Rather than using econometric techniques on a database with less than 30 years of data, the 21 years of data was adjusted for price escalation and then a simple incremental unit cost calculation was performed.
- b) No. The Company's analysis was based solely on design day demand for firm customers at the system level. Design day demand, customer count and system sendout variables are highly correlated as shown on Attachment DTE-2-8. While either of these variables could be considered as the causative variable, the Company's analysis relies on Department precedent whereby mains investment has been considered demand-related. I considered using two demand-related variables, residential design day demand and general service design day demand. However, this data was only available in years when rate cases were filed. Therefore, the Company is not aware of a demand variable with sufficient data available other than firm design day demand.
- c) No. These tests are not applicable to the analyses conducted.
- d) No. These tests are not applicable to the analyses conducted.
- e) While not ultimately used to estimate marginal costs, the Company performed an econometric analysis of total distribution capacity-related costs. This information was summarized on Schedule JLH-3-2, page 5 of 5 (as corrected). Only one case is presented in my testimony, a linear regression of cumulative plant investments against annual design day sendout for firm load. This analysis is shown in Volume III of the filing, page 406 of my workpapers. The linear

regression indicated a high correlation but also indicated the presence of first order serial correlation. On pages 407 and 408 of the workpapers, the variables were transformed using the Cochrane Orcott procedure. The transformed variables indicate the continued presence of serial correlation at the 5% level but not at the 1% continued confidence level.

A multi-variate regression analysis was also performed, as shown on pages 409 to 414 of the workpapers in Volume III. Using design day demand and customer count for firm customers, a second regression analysis was performed showing a high correlation in the presence of first order serial correlation which was successfully removed using the Cochrane Orcott procedure.

The Company also conducted these same two regression analyses using the natural logarithm of the independent variables. These workpapers were not include in the original filing but are included as Attachment 1 to DTE-2-1. Using the logarithmic transformation, the R-Squared and Durbin-Watson statistics were both improved. Correcting for serial correlation, two valid prediction equations were developed, the first using the natural log of design day demand and the second adding a second independent variable, the natural log of firm customer count. The positive coefficients of the independent variables indicate that the distribution capacity-related investment curve is upward sloping. In addition, the slope of the curve decreases slightly as the independent variable increases indicating that the increase in marginal costs is lessening as demands increase.

In order to develop a better understanding of the shape and location of the long-run marginal cost curve, marginal and accounting costs from the current case were compared with those presented in Bay State Gas Company D.P.U. 95-52. Attachment 2 to DTE-2-1 presents the results of this analysis. Average and marginal costs to serve the Residential Heating class were first adjusted for price escalation (to make the results comparable). The data suggests that the marginal cost per customer is increasing slightly. However, marginal costs were below average costs in the previous case. As a result, growth has lowered the average costs to serve on a per-customer basis. In the same period, marginal costs increased to where they are now slightly above the average costs to serve. Over time, the shape and location of the marginal cost curve can change, so analyses from two different periods are not directly comparable. Furthermore, the margin of error in measuring marginal costs is unknown. With these qualifications, I conclude that the marginal cost curve is very close to the average cost curve at the present time. This result is to be expected since the Company's line extension policy ensures that costs for serving incremental load are similar to current average costs. If not, a customer contribution is required to make it so.

BAY STATE GAS COMPANY
MARGINAL COST STUDY REGRESSIONS
COCHRANE ORCOTT ADJUSTMENT WORKPAPERS

REGRESSION MODEL NO. 1C Distribution Capacity-Related Investm

R SQUARED ADJUSTED = 0.97
DURBIN WATSON STATISTIC = 1.03

Before Cochrane Orcott Adjustment
X-VARIABLE COEFF. 1 STATISTIC

DPI = Distribution Plant Capacity-related Investment
CONSTANT
DDD = Design Day Demand
CUST = Customer Count

-2.24E+09
1.82E+08
31.550

-30.484
31.550

Line Estimate Results

1.82E+08 -2.24E+09 #N/A #N/A
5.77E+06 7.36E+07 #N/A #N/A
0.973591 8.588508 #N/A #N/A
995.3725 27 #N/A #N/A
7.34E+16 1.99E+15 #N/A #N/A

Format of Line Estimate Results

Source Constant
Std Err X
Std Err Y
R²
F
Dip of Free
SumSq Resid
SumSq Total

DPI

DDD

CUST

YEAR
DISTR
PLANT
INVEST
DEMAND
CUSTS

ESTIMATED
(Y)

RESIDUAL

ESTIMATED
+ RESIDUAL
(Y)

1976	-	12.33		-612280	612280	0
1977	4,271,252	12.31		-4095443	8356695	4271252
1978	8,709,537	12.36		3971764	4737773	8709537
1979	14,171,689	12.46		21559354	-7356995	14171689
1980	17,555,811	12.43		18300647	-748936	17555811
1981	20,482,450	12.48		28184380	-7701930	20482450
1982	25,131,748	12.56		40146509	-15014760	25131748
1983	26,864,548	12.47		25419880	1448657	26864548
1984	30,623,182	12.46		29120256	1502326	30623182
1985	37,471,980	12.51		32665642	4806338	37471980
1986	45,457,524	12.59		46108879	-652355	45457524
1987	56,022,555	12.64		55340787	681787	56022555
1988	64,157,785	12.67		60338428	3221357	64157785
1989	70,317,222	12.74		73810480	-3493258	70317222
1990	77,529,058	12.81		87298563	-8756625	77529058
1991	85,179,871	12.84		92822466	-7642595	85179871
1992	90,741,028	12.87		97186280	-6445232	90741028
1993	109,280,404	12.91		10575066	3529738	109280404
1994	115,788,625	12.95		11269385	3094740	115788625
1995	120,021,863	12.98		118892277	1829586	120021863
1996	124,754,681	13.02		125851865	-1057185	124754681
1997	127,068,212	13.06		132256013	-4287801	127068212
1998	131,965,544	13.08		13526875	-3303221	131965544
1999	135,453,840	13.01		118331797	17122044	135453840
2000	138,343,843	13.03		122760598	15583144	138343843
2001	141,063,792	13.05		126976546	14087146	141063792
2002	143,813,174	13.21		130651722	13161452	143813174
2003	145,956,482	13.22		159721370	-13778888	145956482
2004	149,025,071			161635356	-12610284	149025071

REGRESSION MODEL NO. 1C Distribution Capacity-Related Investment vs Ln (Deasn day demand) WITH COCHRANE ORCOTT ADJUSTMENT

R SQUARED, ADJUSTED = 0.93
DURBIN WATSON STATISTIC = 1.54
After Cochran Orcott Adjustment
X-VARIABLE COEFF. t STATISTIC

-1.18E+09 -17.672
1.73E+08 18.382

Line Estimate Results

1.73E+08 (1.178,773.119) #N/A #N/A
9.40E+06 66,702.632 #N/A #N/A
0.928551 7.613.284 #N/A #N/A
337.8896 26 #N/A #N/A
1.98E+16 1.51E+15 #N/A #N/A

Format of Line Estimate Results

Constant
Slope Std Err
R2 Std Err
F Deg of Free
SumSq Reg SumSq Resid

YEAR	INVEST	TRANSFORMED VARIABLES			ESTIMATED (Y)	RESIDUAL	ADJUSTED FORECAST (Y)	ORIGINAL FORECAST (Y)	DIFFERENCE	ADJUSTED FORECAST (Y)	ORIGINAL ESTIMATED + RESIDUAL (Y)	DIFFERENCE	RHO	LAGGED ERROR	ERROR^2	E(Y-E(+1))
		X1 DEMAND	X2 N/A	X3 N/A												
1976	4,271,252	6.81	-	-	(1,470,089)	5,741,339	-1,47E+06	-4,10E+06	2,63E+06	-1,47E+06	4,27E+06	-5,74E+06	6.12E+05	6.12E+05	7,00E+13	5,12E+12
1977	6,804,443	6.86	-	-	7,666,012	(961,568)	9,57E+06	3,97E+06	5,60E+06	9,57E+06	8,71E+06	8,62E+06	8,37E+06	8,37E+06	2,24E+13	3,96E+13
1978	10,286,981	6.94	-	-	20,949,689	(10,662,708)	2,48E+07	2,16E+07	3,28E+06	2,48E+07	1,42E+07	1,07E+07	4,74E+06	4,74E+06	5,46E+13	3,50E+13
1979	11,234,864	6.88	-	-	10,410,978	823,887	1,67E+07	1,83E+07	-1,57E+06	1,67E+07	1,76E+07	-8,24E+05	-7,49E+05	-7,39E+06	5,61E+11	5,53E+12
1980	12,652,084	6.94	-	-	21,171,105	(8,519,021)	2,90E+07	2,82E+07	8,17E+05	2,90E+07	2,05E+07	8,52E+06	-7,70E+05	-7,49E+06	5,93E+13	5,77E+12
1981	15,996,023	6.88	-	-	28,345,963	(12,349,940)	3,75E+07	4,01E+07	-2,66E+06	3,75E+07	2,51E+07	1,23E+07	-1,50E+07	-7,70E+06	2,25E+14	1,16E+14
1982	15,655,110	6.87	-	-	9,290,833	6,364,277	2,05E+07	2,34E+07	-4,89E+06	2,05E+07	2,69E+07	-6,38E+06	1,45E+06	-1,50E+07	2,10E+12	-2,18E+13
1983	18,640,868	6.93	-	-	19,047,820	(406,552)	3,10E+07	3,21E+07	1,91E+06	3,10E+07	3,06E+07	4,07E+05	4,81E+06	1,45E+06	2,26E+12	2,18E+12
1984	23,813,214	6.94	-	-	20,845,583	2,967,631	3,45E+07	3,27E+07	1,84E+06	3,45E+07	3,75E+07	-2,97E+06	4,81E+06	1,50E+06	2,31E+12	7,22E+12
1985	28,744,010	7.01	-	-	32,110,834	(3,366,824)	4,88E+07	4,51E+07	2,71E+06	4,88E+07	4,55E+07	-5,65E+05	6,82E+05	4,81E+06	4,26E+11	-4,45E+11
1986	35,747,272	7.02	-	-	35,182,282	2,563,979	5,59E+07	5,39E+07	1,17E+05	5,59E+07	5,60E+07	-5,65E+05	6,82E+05	4,81E+06	4,26E+11	-4,45E+11
1987	39,170,214	7.09	-	-	36,586,235	2,583,979	6,18E+07	6,09E+07	6,37E+05	6,18E+07	6,42E+07	-2,58E+06	3,22E+06	6,82E+05	1,04E+13	-1,13E+13
1988	41,701,118	7.13	-	-	46,441,618	(4,740,500)	7,51E+07	7,38E+07	1,25E+06	7,51E+07	7,03E+07	4,74E+06	-3,49E+06	3,22E+06	1,22E+13	-2,20E+12
1989	46,165,679	7.13	-	-	53,794,556	(7,628,877)	8,52E+07	8,28E+07	-2,14E+06	8,52E+07	7,75E+07	7,63E+06	-7,64E+06	3,22E+06	9,54E+13	3,41E+13
1990	50,569,819	7.13	-	-	53,331,159	(2,731,340)	8,79E+07	9,28E+07	-4,91E+06	8,79E+07	8,52E+07	2,73E+06	-7,64E+06	-9,77E+06	5,84E+13	7,46E+13
1991	52,748,507	7.17	-	-	55,134,203	(2,385,699)	9,31E+07	9,72E+07	-4,08E+06	9,31E+07	9,07E+07	-2,38E+06	6,45E+06	-7,64E+06	4,15E+13	4,93E+13
1992	68,807,456	7.14	-	-	61,418,624	7,388,832	1,02E+08	1,05E+08	-3,86E+06	1,02E+08	1,09E+08	-7,38E+06	3,53E+06	3,53E+06	8,59E+12	-2,27E+13
1993	67,046,616	7.19	-	-	64,384,739	2,661,877	1,19E+08	1,13E+08	4,33E+05	1,19E+08	1,16E+08	-2,66E+06	3,09E+06	3,09E+06	8,59E+12	1,09E+13
1994	69,177,011	7.21	-	-	67,330,014	1,846,988	1,30E+08	1,35E+08	-6,48E+05	1,30E+08	1,25E+08	-6,48E+05	3,09E+06	3,09E+06	3,72E+12	-2,04E+12
1995	70,604,869	7.23	-	-	71,313,612	(408,747)	1,28E+08	1,32E+08	-4,06E+05	1,28E+08	1,28E+08	-4,06E+05	3,09E+06	3,09E+06	1,12E+12	4,53E+12
1996	72,306,416	7.25	-	-	74,447,343	(2,140,927)	1,30E+08	1,35E+08	-5,18E+05	1,30E+08	1,28E+08	-2,14E+06	3,09E+06	3,09E+06	1,84E+13	4,53E+12
1997	74,888,268	7.25	-	-	74,589,797	292,471	1,32E+08	1,38E+08	-3,60E+06	1,32E+08	1,32E+08	-2,92E+05	3,09E+06	3,09E+06	1,09E+13	-5,66E+13
1998	76,593,646	7.15	-	-	74,589,797	19,357,609	1,18E+08	1,38E+08	-2,24E+06	1,18E+08	1,35E+08	-9,31E+06	1,56E+07	1,56E+07	2,93E+14	2,67E+14
1999	77,927,774	7.22	-	-	65,615,572	9,312,202	1,29E+08	1,32E+08	6,27E+06	1,29E+08	1,32E+08	1,41E+08	1,32E+07	1,32E+07	1,98E+14	2,20E+14
2000	80,894,916	7.24	-	-	72,447,468	8,447,448	1,33E+08	1,31E+08	4,71E+06	1,33E+08	1,44E+08	-8,45E+06	1,38E+07	1,38E+07	1,90E+14	-1,81E+14
2001	81,811,925	7.39	-	-	89,505,492	(16,693,567)	1,63E+08	1,52E+08	-8,54E+06	1,63E+08	1,49E+08	4,07E+06	-6,12E+05	-6,12E+05	1,98E+15	8,88E+14
2002	83,924,541	7.33	-	-	87,996,687	(4,072,146)	1,53E+08	1,52E+08	-8,54E+06	1,53E+08	1,49E+08	4,07E+06	-6,12E+05	-6,12E+05	1,98E+15	8,88E+14

ORIGINAL REGRESSION D-W
SLOPE 0.466296649

INTERCEPT -240879.3493

DURBIN-WATSON 1.03
R-SQUARED 0.874

ERROR	LAGGED ERROR	$E(t) - E(t-1)$	DELTA ERROR*2	ERROR*2	$E(t)E(t-1)$
612.280	6.12E+05	7.75E+06	6.01E+13	3.75E+11	5.12E+12
8.37E+06	8.37E+06	-3.63E+06	1.32E+13	2.24E+13	3.96E+13
4.74E+06	4.74E+06	-1.21E+07	1.47E+14	5.48E+13	-3.50E+13
-7.39E+06	-7.39E+06	6.66E+06	4.41E+13	5.61E+11	5.53E+12
-7.49E+05	-7.49E+05	-6.98E+06	4.93E+13	6.93E+13	-1.23E+07
-1.50E+07	-1.50E+07	-7.31E+06	5.35E+13	2.28E+14	1.16E+14
1.45E+06	1.45E+07	1.68E+07	2.71E+14	2.10E+12	-2.18E+13
1.50E+06	1.45E+06	5.43E+04	2.95E+09	2.26E+12	2.18E+12
4.81E+06	1.50E+06	3.30E+06	1.09E+13	2.31E+13	7.22E+12
-6.52E+05	4.81E+06	-5.46E+06	1.78E+12	4.25E+11	-3.14E+12
6.82E+05	-6.52E+05	1.33E+06	2.98E+13	4.65E+11	-4.46E+11
3.22E+06	6.82E+05	2.54E+06	6.45E+12	1.04E+13	2.20E+12
-3.49E+06	3.22E+06	-6.71E+06	4.51E+13	1.22E+13	-1.13E+13
-9.77E+06	-9.77E+06	-6.27E+06	3.94E+13	9.54E+13	3.41E+13
-7.64E+06	-7.64E+06	2.12E+06	4.51E+12	5.84E+13	7.46E+13
6.45E+06	-6.45E+06	1.20E+06	1.43E+12	4.13E+13	-2.27E+13
3.53E+06	3.53E+06	9.97E+06	9.95E+13	1.25E+13	4.93E+13
1.89E+06	3.53E+05	-4.38E+05	1.98E+11	8.59E+12	1.09E+13
3.09E+06	3.09E+06	-1.17E+06	1.36E+12	1.59E+12	5.97E+12
-1.08E+06	1.93E+06	-3.23E+06	8.92E+12	1.72E+12	-2.04E+12
-4.29E+06	-1.08E+06	-2.99E+06	1.04E+13	1.84E+13	4.53E+12
-3.30E+06	-4.29E+06	9.85E+05	9.69E+11	1.03E+13	-1.46E+13
1.71E+07	-3.30E+06	2.04E+07	4.19E+14	2.93E+14	-5.66E+13
1.56E+07	1.71E+07	-1.54E+06	2.37E+12	2.43E+14	2.67E+14
1.41E+07	1.56E+07	-1.50E+06	2.37E+12	1.99E+14	2.20E+14
1.32E+07	1.41E+07	-8.28E+05	8.57E+11	1.79E+14	1.85E+14
-1.38E+07	1.32E+07	-2.69E+07	7.26E+14	1.90E+14	-1.81E+14
-1.28E+07	-1.38E+07	1.18E+06	1.36E+12	1.59E+15	1.74E+14
-6.12E+05	1.28E+07	-1.32E+07	2.05E+15	1.99E+15	8.88E+14

TRANSFORMED REGRESSION D-W
SLOPE 0.218345588

INTERCEPT -245973.1341

DURBIN-WATSON 1.54
R-SQUARED

ERROR	LAGGED ERROR	$E(t) - E(t-1)$	DELTA ERROR*2	ERROR*2	$E(t)E(t-1)$
5.74E+06	5.74E+06	-8.62E+05	4.36E+13	3.30E+13	-4.95E+12
-8.62E+05	-8.62E+05	-6.60E+06	4.36E+13	7.42E+11	9.19E+12
-1.07E+07	-8.62E+05	1.15E+07	1.32E+14	1.14E+14	-8.78E+12
8.24E+05	-1.07E+07	-9.34E+06	8.73E+13	7.28E+13	7.02E+12
-8.52E+06	8.24E+05	-9.34E+06	8.73E+13	1.53E+14	1.05E+14
-1.23E+07	-8.52E+06	-1.83E+06	3.50E+14	4.08E+13	-7.66E+13
6.38E+06	-1.23E+07	1.87E+07	4.58E+13	1.68E+11	-2.59E+12
-4.07E+05	6.38E+06	-6.77E+06	4.58E+13	8.81E+12	-9.99E+12
2.97E+06	-4.07E+05	3.37E+06	1.14E+13	1.13E+13	-1.21E+12
-3.37E+06	2.97E+06	-6.33E+06	4.01E+13	3.19E+11	-1.90E+12
5.65E+05	-3.37E+06	3.93E+06	1.55E+13	1.13E+13	-9.99E+12
2.58E+06	5.65E+05	-7.32E+06	5.36E+13	6.68E+12	1.46E+12
-7.63E+06	2.58E+06	-2.02E+06	4.08E+12	2.25E+13	-1.22E+13
-4.74E+06	-7.63E+06	4.74E+06	8.34E+12	5.82E+13	3.62E+13
-2.73E+06	-4.74E+06	4.90E+06	2.40E+13	7.46E+12	2.08E+13
7.39E+06	-2.73E+06	9.47E+06	9.95E+13	5.48E+13	-1.78E+13
2.68E+06	7.39E+06	-4.73E+06	2.23E+13	7.09E+12	6.52E+12
1.89E+06	2.68E+06	-8.15E+05	6.64E+11	3.41E+12	1.97E+13
-4.08E+05	1.89E+06	-2.28E+06	5.09E+12	4.59E+12	-7.55E+11
-2.14E+06	-4.08E+05	-1.73E+06	3.00E+12	1.67E+11	8.75E+11
2.92E+05	-2.14E+06	2.43E+06	5.92E+12	8.55E+10	-6.26E+11
1.94E+07	2.92E+05	1.91E+07	3.63E+14	3.75E+14	5.66E+12
9.31E+06	1.94E+07	-1.00E+07	1.01E+14	8.67E+13	1.80E+14
8.62E+06	9.31E+06	-6.97E+05	4.85E+11	7.42E+13	8.02E+13
8.45E+06	8.62E+06	-2.51E+07	6.32E+10	7.14E+13	-1.41E+14
-1.67E+07	8.45E+06	1.28E+07	1.59E+14	1.68E+13	6.80E+13
2.78E+06	-1.67E+07	-9.81E+06	2.32E+15	1.51E+15	3.24E+14

**BAY STATE GAS COMPANY
MARGINAL COST STUDY REGRESSIONS
COCHRANE OROCOTT ADJUSTMENT WORKPAPERS**

REGRESSION MODEL NO. 10 Multi-variate Distribution Capacity-Relt

R SQUARED ADJUSTED = 0.99
DURBIN WATSON STATISTIC = 1.00

Before Cochran Orocott Adjustment
X-VARIABLE COEFF. 1 STATISTIC

DPI = Distribution Plant Capacity-related Investment
CONSTANT
DDD = Design Day Demand
CUST = Customer Count

-3.41E+09
7.10E+07
2.09E+08
5.2887

Line Estimate Results

2.09E+08 7.10E+07 -3.41E+09 #N/A
3.96E+07 2.14E+07 2.28E+08 #N/A
0.987278 6.074632 #N/A #N/A
1.0088205 26 #N/A #N/A
7.45E+16 9.59E+14 #N/A #N/A

Format of Line Estimate Results

Constant
Slope
Std Err X
Std Err Y
R²
F
Durbin Wald

SumSq Reg

DPI

DDD

CUST

YEAR	DISTR PLANT INVEST	DESIGN DAY DEMAND	CUSTS	ESTIMATED (Y)	RESIDUAL	ESTIMATED + RESIDUAL (Y)
1976	-	12.33	12.13	2440859	-2440859	0
1977	4,271,252	12.31	12.12	563626	3707625	4271252
1978	8,709,537	12.35	12.13	4740344	3969193	8709537
1979	14,171,689	12.45	12.15	15911177	-1739508	14171689
1980	17,555,811	12.43	12.17	18611916	-956104	17555811
1981	20,482,450	12.48	12.18	24443333	-3960884	20482450
1982	25,131,748	12.55	12.18	29892707	-4760958	25131748
1983	26,864,548	12.47	12.20	26875234	-10666	26864548
1984	30,623,182	12.49	12.18	25594045	5029137	30623182
1985	37,471,980	12.51	12.22	34707562	2764398	37471980
1986	45,457,524	12.59	12.24	45267250	190274	45457524
1987	56,022,555	12.64	12.27	54639953	1382801	56022555
1988	64,157,785	12.67	12.30	62320453	1637332	64157785
1989	70,317,222	12.74	12.33	73805437	-3488215	70317222
1990	77,529,058	12.81	12.35	83021719	-5492661	77529058
1991	85,179,871	12.84	12.45	963534201	-21354330	85179871
1992	90,741,028	12.91	12.41	103405201	5875202	90741028
1993	109,280,404	12.87	12.39	108787730	7000695	109280404
1994	115,788,625	12.95	12.42	114651107	6170756	115788625
1995	120,821,863	12.99	12.44	121074600	124794681	120821863
1996	124,794,681	13.02	12.46	126543107	1325105	124794681
1997	127,968,212	13.06	12.47	131293865	671679	127968212
1998	131,965,544	13.08	12.49	129782566	5671274	131965544
1999	135,453,840	12.98	12.51	132829500	5514343	135453840
2000	138,343,843	13.01	12.52	136708701	4355091	138343843
2001	141,063,792	13.03	12.53	140207468	3605706	141063792
2002	143,813,174	13.05	12.54	152837067	-6880585	143813174
2003	145,956,482	13.21	12.55	154918084	-5893012	145956482
2004	149,025,071	13.22	12.55			149025071

REGRESSION MODEL NO. 1D Multi-variate Distribution Capacity-Related Investment (logarithmic) WITH COCHRANE ORCOTT ADJUSTMENT

R SQUARED, ADJUSTED = 0.96
DURBIN WATSON STATISTIC = 1.49
After Cochrane Orcott Adjustment
X-VARIABLE COEFF. (STATISTIC)

-1.67E+09 -14.009
7.53E+07 3.896
1.90E+06 5.305

Line Estimate Results

1.90E+08 75.269,049 -1.67E+09 #N/A
3.59E+07 19.320,947 1.39E+08 #N/A
0.961776 5.290,513 #N/A
314.5189 25 #N/A
1.76E+16 7.00E+14 #N/A

Format of Line Estimate Results
Constant
Slope
Std Err X
Std Err Y
R²
F
Deg of Free
SumSq Reg
SumSq Resid

YEAR	INVEST	TRANSFORMED VARIABLES			ESTIMATED (Y)	RESIDUAL	ADJUSTED FORECAST (Y)	ORIGINAL FORECAST (Y)	DIFFERENCE	ADJUSTED FORECAST (Y)	ORIGINAL ESTIMATED + RESIDUAL (Y)	DIFFERENCE	RHO	LAGGED ERROR	ERROR ²	E/(Y ² +1)
		X1 DEMAND	X2 N/A	X3 N/A												
1976	4,271,252	6.35	6.26	-	594,946	3,676,305	594,946	563,626	31,320	594,946.4	4,271,251.6	(3,676,305.2)	-2.44E+06	-2.44E+06	1.37E+13	-9.05E+12
1977	6,543,094	6.40	6.26	-	7,860,302	849,235	7,860,302	4,740,344	3,119,957	7,860,301.5	8,709,536.6	(849,235.1)	3.71E+06	-2.44E+06	1.58E+13	1.47E+13
1978	9,957,973	6.47	6.28	-	19,134,300	14,962,631	19,134,300	15,911,177	3,223,123	19,134,300.3	14,171,669.0	4,962,631.3	3.97E+06	3.71E+06	3.03E+12	-6.90E+12
1980	10,699,522	6.41	6.29	-	18,532,873	(977,662)	18,532,873	25,085,324	20,957	18,532,872.8	17,555,811.1	977,061.7	-1.74E+06	3.97E+06	9.14E+11	1,66E+12
1981	11,988,904	6.47	6.29	-	16,601,778	(4,612,874)	25,095,324	26,443,333	651,990	25,095,323.5	20,482,449.8	4,612,873.7	-9.96E+05	-9.56E+05	1.57E+13	3,79E+12
1982	15,222,288	6.51	6.29	-	19,371,440	(4,149,153)	29,280,901	28,892,707	(661,806)	29,280,901.2	25,131,748.5	4,149,152.8	-3.96E+06	-3.96E+06	2.27E+13	1,89E+13
1983	14,705,744	6.40	6.30	-	13,018,924	1,686,821	25,177,727	26,895,045	(1,697,507)	25,177,726.9	26,864,547.8	(1,686,820.9)	-1.07E+04	-4.76E+06	5.03E+06	-5.37E+10
1984	17,626,046	6.46	6.32	-	13,821,607	3,804,439	26,818,743	34,707,582	1,224,698	26,818,743.3	30,623,182	(3,804,439)	5.03E+06	-1.07E+04	2,53E+13	1,38E+13
1985	22,856,407	6.47	6.33	-	22,773,302	(116,899)	47,166,763	54,287,290	2,883,293	47,166,763.5	45,457,524	1,709,239	1.90E+05	2.76E+06	3,62E+12	5.26E+11
1986	27,328,485	6.53	6.35	-	29,057,724	1,729,239	55,087,440	64,157,785	(935,115)	55,087,440.4	56,022,555	(935,115)	1.38E+06	1.90E+05	1,22E+13	2,26E+12
1987	34,030,930	6.55	6.35	-	35,094,975	935,115	63,307,233	73,805,437	786,780	63,307,233.7	70,317,722	4,319,565	-3.49E+06	1.64E+06	2,68E+12	-5.71E+12
1988	37,053,932	6.55	6.36	-	43,597,089	(4,319,565)	74,636,787	83,021,719	831,351	74,636,787.7	81,572,958	3,063,829	-3.49E+06	1.64E+06	1,22E+13	1,92E+12
1989	43,509,408	6.65	6.38	-	47,440,948	(3,931,540)	81,460,598	83,021,719	(1,561,121)	81,460,598.8	82,529,058	831,540	-3.49E+06	1.64E+06	3,02E+13	1.72E+14
1990	47,671,117	6.64	6.48	-	64,702,545	(17,031,428)	102,211,299	106,534,201	(4,322,902)	102,211,299.9	85,179,871	17,031,428	-2.14E+07	-5.49E+06	4,56E+14	1.20E+14
1991	49,530,791	6.65	6.37	-	46,207,405	4,323,386	86,417,641	96,353,916	(9,936,274)	86,417,641.2	90,741,028	(4,323,386)	-5.61E+06	-2.14E+07	3,15E+13	3.30E+13
1992	65,378,665	6.69	6.42	-	56,476,056	8,903,610	100,376,794	103,405,201	(3,028,407)	100,376,794.4	109,280,404	(8,903,610)	5.88E+06	5.88E+06	4,90E+13	4.32E+13
1993	62,818,490	6.70	6.42	-	58,433,371	4,485,119	117,582,878	108,787,730	2,515,777	117,582,878.2	115,788,625	(4,485,119)	7.00E+06	5.88E+06	3,81E+13	4.11E+13
1994	64,803,034	6.72	6.43	-	61,564,048	3,238,986	123,512,640	121,074,600	2,438,040	123,512,640.4	120,821,663	(2,438,986)	6.17E+06	7.00E+06	5.17E+13	4.32E+13
1995	66,340,758	6.74	6.44	-	63,058,717	1,282,924	127,851,208	126,643,107	1,208,101	127,851,208.6	127,968,212	(1,117,004)	1.33E+06	6.17E+06	1,38E+13	4,93E+12
1996	67,592,230	6.76	6.45	-	67,475,226	117,004	131,160,235	131,293,865	1,249,101	131,160,235.3	131,965,544	(805,309)	6.72E+05	1.33E+06	4,51E+11	8,90E+11
1997	70,054,200	6.76	6.45	-	69,248,891	805,309	132,587,563	132,782,565	(119,503)	132,587,563.3	133,453,840	(6,866,277)	5.67E+06	6.72E+05	3,02E+13	3,81E+12
1998	71,608,577	6.86	6.47	-	71,608,577	6,866,277	134,455,860	134,455,860	1,626,360	134,455,860.4	134,063,792	(3,882,068)	5.51E+06	5.67E+06	1,90E+13	2,40E+13
2000	72,810,933	6.73	6.47	-	72,810,933	2,900,583	141,049,992	140,207,500	1,462,232	141,049,992.4	140,813,174	(2,236,818)	3.61E+06	4.36E+06	4,32E+13	1.57E+13
2001	74,132,691	6.74	6.48	-	74,132,691	2,763,182	143,536,142	142,837,067	842,254	143,536,142.2	143,956,482	(410,340)	-6.88E+06	4.36E+06	3,72E+13	4,05E+13
2002	75,566,155	6.80	6.48	-	75,566,155	(7,979,660)	150,591,247	154,918,084	(4,326,837)	150,591,247.4	149,025,071	1,566,175	-2.44E+06	5.89E+06	9,33E+14	4,61E+14
2003	76,379,305	6.83	6.48	-	76,379,305	(1,566,175)	150,591,247	154,918,084	(4,326,837)	150,591,247.4	149,025,071	1,566,175	-2.44E+06	5.89E+06	9,33E+14	4,61E+14
2004	78,410,957	6.83	6.48	-	78,410,957	(1,566,175)	150,591,247	154,918,084	(4,326,837)	150,591,247.4	149,025,071	1,566,175	-2.44E+06	5.89E+06	9,33E+14	4,61E+14

ORIGINAL REGRESSION D-W
SLOPE 0.49986834

INTERCEPT -17841.73986

DURBIN-WATSON 1.00
R-SQUARED 0.987

ERROR	LAGGED ERROR	$E(t) - E(t-1)$	DELTA ERROR ²	ERROR ²	$E(t \cdot E(t-1))$
-2.44E+06	-2.44E+06	6.15E+06	3.78E+13	5.96E+12	-9.05E+12
3.71E+06	3.71E+06	1.37E+13	1.37E+13	1.47E+13	8.49E+05
3.97E+06	3.97E+06	2.62E+05	6.84E+10	1.56E+13	-4.96E+06
-1.74E+06	3.97E+06	-5.71E+06	3.26E+13	3.03E+12	-9.77E+05
-9.56E+05	-1.74E+06	7.83E+05	6.14E+11	9.14E+11	1.66E+12
-3.96E+06	-8.56E+05	-3.00E+06	9.03E+12	1.57E+13	3.79E+12
-4.76E+06	-3.96E+06	-8.00E+05	6.40E+11	2.27E+13	1.88E+13
-1.07E+04	-4.76E+06	4.75E+06	2.26E+13	1.14E+08	5.08E+10
5.03E+06	5.03E+06	5.04E+06	2.54E+13	2.53E+13	-5.37E+10
2.76E+06	1.07E+04	-2.25E+06	5.13E+12	7.64E+12	1.39E+13
1.90E+05	2.76E+06	-2.57E+06	6.53E+12	3.62E+10	5.28E+11
1.38E+06	1.90E+05	1.19E+06	1.42E+12	1.91E+12	2.63E+11
1.64E+06	1.38E+06	2.55E+05	6.49E+10	2.68E+12	-4.32E+06
-3.49E+06	1.64E+06	-5.13E+06	2.53E+13	1.22E+13	-5.71E+12
-5.49E+06	-3.49E+06	-2.00E+06	4.02E+12	3.02E+13	1.92E+13
-2.14E+07	-5.49E+06	-1.59E+07	2.52E+14	4.56E+14	1.17E+14
-5.61E+06	-2.14E+07	1.57E+07	1.32E+14	3.15E+13	1.20E+14
5.88E+06	-5.61E+06	1.13E+06	1.32E+14	4.50E+13	-3.30E+13
7.00E+06	5.88E+06	1.37E+06	1.27E+12	4.80E+13	4.11E+13
6.17E+06	7.00E+06	-8.30E+05	6.89E+11	3.81E+13	4.33E+13
3.72E+06	6.17E+06	-2.45E+06	6.01E+12	1.39E+13	2.30E+13
1.33E+06	3.72E+06	-2.39E+06	5.74E+12	1.76E+12	4.93E+12
6.72E+05	1.33E+06	-6.53E+05	4.27E+11	4.51E+11	8.90E+11
5.67E+06	6.72E+05	5.00E+06	2.50E+13	3.22E+13	3.81E+12
5.51E+06	5.67E+06	-1.15E+06	2.46E+10	3.04E+13	3.13E+13
4.39E+06	5.51E+06	-7.49E+05	1.34E+12	1.90E+13	2.40E+13
3.61E+06	4.39E+06	-1.05E+07	1.10E+14	4.73E+13	-2.48E+13
-6.88E+06	3.61E+06	9.88E+05	9.75E+11	3.47E+13	4.05E+13
-5.89E+06	-6.88E+06	-3.45E+06	5.66E+14	9.59E+14	4.61E+14
2.44E+06	5.89E+06	-3.45E+06	5.66E+14	9.59E+14	4.61E+14

TRANSFORMED REGRESSION D-W
SLOPE 0.246594912

INTERCEPT -150463.5957

DURBIN-WATSON 1.49
R-SQUARED

ERROR	LAGGED ERROR	$E(t) - E(t-1)$	DELTA ERROR ²	ERROR ²	$E(t \cdot E(t-1))$
3.68E+06	3.68E+06	-2.83E+06	7.99E+12	1.35E+13	3.12E+12
8.49E+05	8.49E+05	-5.81E+06	3.39E+13	7.21E+11	-4.21E+12
-4.96E+06	-4.96E+06	3.99E+08	1.59E+13	2.46E+13	4.85E+12
-8.77E+05	-4.96E+06	-3.64E+06	1.32E+13	2.13E+13	4.51E+12
-4.61E+06	-8.77E+05	-4.61E+06	2.15E+11	1.72E+13	1.91E+13
-4.15E+06	-4.61E+06	5.84E+06	3.41E+13	2.85E+12	-7.00E+12
1.68E+06	1.68E+06	2.12E+06	4.48E+12	1.45E+13	6.42E+12
3.80E+06	1.68E+06	-3.92E+06	1.54E+13	1.37E+10	-4.45E+11
-1.17E+05	3.80E+06	-1.61E+06	2.80E+12	2.99E+12	2.02E+11
-1.73E+06	-1.17E+05	-2.66E+06	7.10E+12	8.74E+11	-1.62E+12
9.35E+05	-1.73E+06	-8.46E+04	7.15E+09	7.23E+11	7.95E+11
8.51E+05	9.35E+05	-5.17E+06	2.67E+13	1.87E+13	-3.67E+12
-4.32E+06	8.51E+05	3.88E+05	1.51E+11	1.55E+13	1.70E+13
-3.93E+06	-4.32E+06	-1.31E+07	1.72E+14	2.90E+14	6.70E+13
-1.70E+07	-3.93E+06	4.32E+06	1.87E+13	7.93E+13	-7.36E+13
4.32E+06	-1.70E+07	2.14E+07	4.56E+14	3.85E+13	3.85E+13
8.90E+06	4.32E+06	4.58E+06	1.95E+13	2.01E+13	3.99E+13
4.49E+06	8.90E+06	-1.25E+06	1.55E+12	1.05E+13	1.45E+13
3.24E+06	4.49E+06	-1.25E+06	3.83E+12	1.64E+12	4.15E+12
1.28E+06	3.24E+06	-1.96E+06	1.36E+12	1.37E+10	1.50E+11
1.17E+05	1.28E+06	-1.17E+06	1.37E+12	6.49E+11	9.42E+10
8.05E+05	1.17E+05	6.88E+05	4.74E+11	5.53E+12	2.67E+13
6.87E+06	8.05E+05	-6.88E+06	8.97E+12	1.51E+13	1.13E+13
3.88E+06	6.87E+06	-2.98E+06	9.74E+11	8.41E+12	-8.02E+12
2.90E+06	3.88E+06	-9.87E+05	1.30E+10	7.64E+12	-2.20E+13
2.76E+06	2.90E+06	-1.38E+05	1.15E+14	6.37E+13	1.25E+13
-7.98E+06	2.76E+06	-1.07E+07	4.11E+13	2.45E+14	1.72E+14
-1.57E+08	-7.98E+06	6.41E+06	1.04E+15	7.00E+14	1.72E+14
2.37E+06	1.57E+08	-5.24E+08	1.04E+15	7.00E+14	1.72E+14

Bay State Gas Company Marginal Cost Study

Attachment 2 to DTE 2-1
Page 1 of 1

Comparison to Previous Results

	Dkt. 95-52 MCS	Handy Whitman	Restated MCS	Current MCS
1 Resi Htg Customer Cost	\$ 23.66	1.286	\$ 30.42	\$ 32.45
2 Resi Htg Distribution Capacity Cost	\$ 77.69	1.286	\$ 99.87	\$ 96.65
3 Design Day Demand	1.2		1.2	1.2
4 Annual Capacity Cost	<u>\$ 95.07</u>		<u>\$ 122.22</u>	<u>\$ 118.27</u>
5 Typical Customer Annual Cost	\$ 378.99		\$ 487.21	\$ 507.72
6 Customers	170,449		170,449	222,171
7 Total Marginal Costs	64,598,450		83,043,822	112,801,817
8				
9 Average Costs	71,791,447	1.29	92,290,699	107,161,232
			541	482

COMMONWEALTH OF MASSACHUSETTS
DEPARTMENT OF TELECOMMUNICATIONS AND ENERGY

RESPONSE OF BAY STATE GAS COMPANY TO THE
SECOND SET OF INFORMATION REQUESTS FROM THE D.T.E.
D. T. E. 05-27

Date: June 6, 2005

Responsible: James L. Harrison, Consultant (Cost Studies)

- DTE-2-2 Refer to Exh. BSG/JLH-3. Please discuss whether the method of estimating the marginal capacity-related production expenses complies with the Department's directives set in Fitchburg Gas and Electric Light Company, D.T.E. 02-24/25 (2002) and Boston Gas Company, D.T.E. 03-40 (2003). Specifically, please answer the following questions:
- a) Are the time series data used no less than 30 years in length?
 - b) Has the Company used multiple variable regression equations? If yes, please provide all workpapers, calculations, formulas, assumptions and supporting documentation;
 - c) Are the appropriate tests and remedial procedures for multicollinearity, heteroskedasticity, and autocorrelation performed and presented? If yes, please provide all workpapers, calculations, formulas, assumptions and supporting documentation; and
 - d) Has the Company tested and presented alternative functional forms (e.g., linear, logarithmic, parabolic, or other) of regression equations? If yes, please provide all workpapers, calculations, formulas, assumptions and supporting documentation.

Response: For capacity-related production expense, Bay State Gas Company employed a marginal cost approach that is forward looking instead of a time series regression of historical data. Thus, the directives referenced in this request do not apply. Due to changes in gas production technology occurring during the historical period, the Company's historical data does not accurately reflect the expected marginal capacity-related production costs to be faced by the Company in the future.

Marginal capacity-related production expenses represent the fixed costs associated with the utility's propane air and LNG vaporization facilities. My analysis began by examining the available historic accounting data. The Company's previous marginal cost studies utilized accounting data beginning with 1976, representing 29 years of historical data. Preliminary discussions with the Company's planning personnel indicated that over this historic period, the Company had retired a number of small peaking facilities, the last retirement occurring in 2002. Furthermore, technological improvements in these facilities have resulted in lower operating and maintenance costs compared to the older units. An initial statistical analysis of the data is shown on Schedule JLH-3-4, page 4 of 6.

The analysis shows a declining trend both in expense vs. design day demand and in the time series analysis of unit costs. These trends are consistent with information provided by the Company's planning personnel. However, the Company believes that these trends are neither meaningful nor accurate for the purpose of measuring long-run marginal costs. The Company will continue to operate its existing peaking facilities to serve loads up to its current level of supply capacity. Beyond that, the long run marginal costs for production consist of the costs to construct additional capacity and to operate that capacity. Since the Company did not have any manufacturer's data to suggest the forward-looking costs to operate new peaking facilities, the average cost of operating and maintaining the peaking facilities for the last two years was employed as a reasonable proxy. Since the Company's last retirements were in 2002, the last two years represent an estimate of the costs to operate and maintain the existing units on a unit-cost basis. The cost to operate new facilities may be slightly less than the remaining existing units. However, any changes to this figure would be a few cents per design day dekatherm, a very small figure compared to the total production-related capacity costs of nearly \$50 per dekatherm. Additional analysis to further refine this figure would have only an insignificant impact upon total production-related capacity costs. The remainder of this response addresses the statistical analysis shown on Schedule JLH-3-4, page 4 of 6, which was presented but not employed.

- a) Twenty-nine years of data was used since it was readily available and roughly equivalent to the 30-year period suggested by the Department. The Company also notes that recent FERC data retention policies have shortened the time periods for which certain historical data must be retained. FERC document retention policies were relaxed in accordance with a ruling in Docket No RM99-8-00, Preservation of Records of Public Utilities and Licensees, Natural Gas Companies, and Oil Pipeline Companies, issued July 27, 2000. Based on recommendations from the OMB and a full investigation, the FERC requirement for most accounting data necessary for marginal cost studies (such as general ledger information) was reduced from 25 to 10 years. FERC data retention requirements for sales data and records of maximum demand are even shorter.

For Bay State, data to separately identify the number of firm customers, firm sendout and firm peak day sendout requirements are not normally retained for any extended period, but may be developed from data contained in annual DTE reports. NiSource corporate records for Bay State currently include electronic general ledger information back to 1999 and DTE/DPU reports back to 1991. Bay State maintains additional general ledger records dating back to the mid-1970's in its long term storage. DPU reports for 1975 are not readily available. Bay State may have placed a hard copy of older general ledger and DPU reports in its long term warehouse storage located in its Springfield Division, however the indexing and location of specific documents is problematic and labor intensive. In preparing

for this rate case, the Company determined that, in conducting previous marginal cost studies, MAC had established a database dating back to 1976, constituting 29 years of data. The Company concluded that the addition of one more year of data, even if such data were available, would not materially add to the accuracy of the analysis.

- b) No. A second independent variable could not be practically produced.
- c) Yes. See the JLH Workpapers provided in Volume III of the Company's initial filing, pages 430 to 432.
- d) No. As explained above, long-run marginal costs were not estimated using econometric techniques but instead were based on information provided by planning personnel.

COMMONWEALTH OF MASSACHUSETTS
DEPARTMENT OF TELECOMMUNICATIONS AND ENERGY

RESPONSE OF BAY STATE GAS COMPANY TO THE
SECOND SET OF INFORMATION REQUESTS FROM THE D.T.E.
D. T. E. 05-27

Date: June 6, 2005

Responsible: James L. Harrison, Consultant (Cost Studies)

- DTE-2-3 Refer to Exh. BSG/JLH-3. Please discuss whether the method of estimating the marginal capacity-related transmission and distribution expenses complies with the Department's directives set in Fitchburg Gas and Electric Light Company, D.T.E. 02-24/25 (2002) and Boston Gas Company, D.T.E. 03-40 (2003). Specifically, please answer the following questions:
- a) Are the time series data used no less than 30 years in length?
 - b) Has the Company used multiple variable regression equations? If yes, please provide all workpapers, calculations, formulas, assumptions and supporting documentation;
 - c) Are the appropriate tests and remedial procedures for multicollinearity, heteroskedasticity, and autocorrelation performed and presented? If yes, please provide all workpapers, calculations, formulas, assumptions and supporting documentation; and
 - d) Has the Company tested and presented alternative functional forms (e.g., linear, logarithmic, parabolic, or other) of regression equations? If yes, please provide all workpapers, calculations, formulas, assumptions and supporting documentation.

Response:

- a) Twenty-nine years of data was used since it was readily available and roughly equivalent to the 30-year period requested by the Department. The addition of one more year of data, even if such data were available, would not materially add to the accuracy of the analysis.
- b) The Company attempted specifications with multiple independent variables. In Volume III of JLH Workpapers, pages 418-420, the year and the total number of firm customers were evaluated as a possible set of independent variables and rejected. This same spreadsheet template was used to evaluate other combinations of independent and dependent variables; however, the results were overwritten in the process of evaluating alternatives. For the purposes of this response, these cases have been reproduced and included as Attachment 1, DTE 2-3. The spreadsheet used to perform this analysis, as well as all other econometric analyses, is provided in response to DTE 2-7.

- c) Yes. The JLH Workpapers are included on pages 415-420 of Volume III and in the attachment to this response.
- d) Yes. See the response to Part b) above.

BAY STATE GAS COMPANY
MARGINAL COST STUDY REGRESSIONS
COCHRANE ORCOTT ADJUSTMENT WORKPAPERS

REGRESSION MODEL NO. 2 Distribution Capacity-Related Expenses

R SQUARED, ADJUSTED = 0.77
DURBIN WATSON STATISTIC = 0.97
DPEC = Dist Plt Expense Unit Cost
Before Cochrane Orcott Adjustment
X-VARIABLE COEFF. 1 STATISTIC
CONSTANT 1427
YEAR = Year \$ (0.70701) -9.584

Line Estimate Results									
(0.70701)	1.427	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
0.072655	147	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
0.772184	3	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
92.0393	27	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
1.014.71		#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
Format of Line Estimate Results									
Slope	Constant								
Std Err X	Std Err b								
R ²	Std Err Y								
F	Deg of Free								
Sumsq Reg	Sumsq Resid								
YEAR	DPEC	YEAR							
DIST PLT									
YEAR	EXPENSE	YEAR	ESTIMATED (Y)	RESIDUAL (Y)	ESTIMATED + RESIDUAL (Y)				
1976	32.12	1.976	29.65	2.47	32.12				
1977	38.22	1.977	28.94	9.28	38.22				
1978	33.32	1.978	28.23	5.09	33.32				
1979	23.84	1.979	27.53	(3.69)	23.84				
1980	27.31	1.980	26.82	0.49	27.31				
1981	25.86	1.981	26.11	(0.26)	25.86				
1982	23.47	1.982	25.41	(1.95)	23.47				
1983	20.85	1.983	24.70	(3.85)	20.85				
1984	21.05	1.984	24.00	(2.95)	21.05				
1985	27.44	1.985	23.29	4.17	27.44				
1986	20.18	1.986	22.58	(2.40)	20.18				
1987	19.46	1.987	21.87	(2.41)	19.46				
1988	20.67	1.988	21.16	(0.50)	20.67				
1989	19.65	1.989	20.46	(0.81)	19.65				
1990	18.23	1.990	19.75	(1.52)	18.23				
1991	15.50	1.991	19.04	(3.54)	15.50				
1992	13.34	1.992	18.34	(4.99)	13.34				
1993	12.77	1.993	17.63	(4.86)	12.77				
1994	13.98	1.994	16.92	(2.94)	13.98				
1995	16.95	1.995	16.22	0.74	16.95				
1996	17.81	1.996	15.51	2.30	17.81				
1997	15.09	1.997	14.80	0.29	15.09				
1998	14.14	1.998	14.09	0.04	14.14				
1999	17.16	1.999	13.39	3.77	17.16				
2000	16.62	2.000	12.68	3.94	16.62				
2001	14.21	2.001	11.97	2.24	14.21				
2002	11.68	2.002	11.27	0.41	11.68				
2003	11.41	2.003	10.56	0.85	11.41				
2004	11.39	2.004	9.85	1.54	11.39				

X-VARIABLE COEFF. t-STATISTIC

Line Estimate Results
(0.65437)

(0.65427)	648	#/N/A	#/N/A
0.137352	134	#/N/A	#/N/A
0.466012	3	#/N/A	#/N/A
22.6803	26	#/N/A	#/N/A
188	215	#/N/A	#/N/A

Slope	Constant
Std Err X	Std Err b
R ²	Std Err Y
F	Deg of Free
SumSq Reg	SumSq Resid

C:\Client\BAYSTATE2005 Rate Case\IRS\IDTE 2nd Set\Cocharan Orcutt Adjustment.xls\Distribution Expenses

ORIGINAL REGRESSION D-W
SLOPE 0.50289404

TRANSFORMED REGRESSION D-W
SLOPE -0.004252828

INTERCEPT -0.060588531

INTERCEPT -0.312287385

DURBIN-WATSON
R-SQUARED 0.97
0.773

DURBIN-WATSON
R-SQUARED 1.87

ERROR		LAGGED ERROR		E(t) - E(t-1)		DELTA ERROR^2		ERROR^2		E(t)/E(t-1)	
2	2	2	2	7	46	86	23	8	8	8	8
9	5	5	5	(4)	18	26	12	1	1	(9)	5
(4)	(4)	(4)	(4)	(9)	72	14	(19)	3	3	(7)	(4)
0	0	0	0	(1)	17	0	(12)	0	0	(3)	(16)
(0)	(0)	(0)	(0)	(2)	1	0	(0)	0	0	(1)	(1)
(2)	(2)	(2)	(2)	(2)	3	4	7	2	2	(1)	4
(4)	(4)	(4)	(4)	1	4	15	11	1	1	(1)	2
(3)	(3)	(3)	(3)	6	37	9	(9)	5	5	(3)	(4)
3	3	3	3	(6)	31	10	(8)	(4)	(4)	(9)	(19)
(2)	(2)	(2)	(2)	(0)	0	6	6	3	3	(4)	1
(0)	(0)	(0)	(0)	2	4	0	1	1	1	(1)	(1)
(1)	(1)	(1)	(1)	(0)	0	0	0	1	1	(0)	(0)
(2)	(2)	(2)	(2)	(1)	1	2	1	0	0	(1)	3
(4)	(4)	(4)	(4)	(2)	4	13	5	2	2	(3)	9
(5)	(5)	(5)	(5)	(1)	2	25	18	(3)	(3)	(2)	7
(3)	(3)	(3)	(3)	0	0	24	24	(0)	(0)	1	1
1	1	1	1	2	4	9	14	2	2	(2)	(1)
2	2	2	2	4	14	5	(2)	3	3	(0)	4
0	0	0	0	2	2	0	1	2	2	(1)	(2)
4	4	4	4	(2)	4	0	0	4	4	(0)	0
4	4	4	4	0	0	14	0	0	0	(1)	13
2	2	2	2	0	0	15	15	2	2	(2)	7
1	1	1	1	(2)	3	5	9	0	0	(1)	0
0	0	0	0	0	0	1	1	1	1	(0)	(0)
2	2	2	2	1	0	2	0	0	0	(1)	0
(2)	(2)	(2)	(2)	(1)	290	298	149	(0)	(0)	(9)	361
											215
											(1)

BAY STATE GAS COMPANY
MARGINAL COST STUDY REGRESSIONS
COCHRANE ORCOTT ADJUSTMENT WORKPAPERS

REGRESSION MODEL NO. 2A: Distribution Capacity-Related Expenses

R SQUARED, ADJUSTED = 0.78
DURBIN WATSON STATISTIC = 1.02

DPEUC = Dist Plt Expense Unit Cost
Before Cochrane Orcott Adjustment
X-VARIABLE COEFF. t STATISTIC

CONSTANT
YEAR = 2070
CUST = CUSTS
\$ (1.04011)
0.000
2.431
-2.362
0.7674

Line Estimate Results
0.00008 (1) 2.070 #N/A
0.000107 0 852 #N/A
0.778208 3 #N/A
45.6134 26 #N/A
1.021.30 291.08 #N/A
Format of Line Estimate Results
Slope Constant
Std Err X Std Err b
R^2 Std Err Y
F Deg of Free
SumSq Resid SumSq Total
YEAR DPEUC YEAR CUST

YEAR	DIST PLT EXPENSE UNIT COST	YEAR	CUSTS	ESTIMATED (Y)	RESIDUAL	ESTIMATED + RESIDUAL (Y)
1976	32.12	1,976	184779	30.46	1.66	32.12
1977	38.22	1,977	184321	29.38	8.84	38.22
1978	33.32	1,978	185232.00	28.42	4.91	33.32
1979	23.84	1,979	186091.00	27.69	(3.85)	23.84
1980	27.31	1,980	192620.00	26.95	0.37	27.31
1981	25.86	1,981	194544.00	26.06	(0.21)	25.86
1982	23.47	1,982	195276.00	25.08	(1.61)	23.47
1983	20.85	1,983	197836.00	24.26	(3.41)	20.85
1984	21.05	1,984	195276.00	23.00	(1.95)	21.05
1985	26.46	1,985	202626.00	22.57	3.89	26.46
1986	20.18	1,986	207842.00	21.96	(1.78)	20.18
1987	19.46	1,987	213657.00	21.40	(1.94)	19.46
1988	20.67	1,988	219556.00	20.85	(0.18)	20.67
1989	19.65	1,989	226230.00	20.36	(0.71)	19.65
1990	18.23	1,990	230551.00	19.67	(1.44)	18.23
1991	15.50	1,991	235325.92	20.67	(5.17)	15.50
1992	13.34	1,992	241232.00	18.47	(5.13)	13.34
1993	12.77	1,993	245550.00	17.79	(5.01)	12.77
1994	13.98	1,994	248710.00	17.01	(3.03)	13.98
1995	16.95	1,995	252840.84	16.31	0.65	16.95
1996	17.81	1,996	257364.00	15.64	2.17	17.81
1997	15.09	1,997	261170.00	14.92	0.18	15.09
1998	14.14	1,998	265545.00	14.24	(0.10)	14.14
1999	17.16	1,999	272085.80	13.74	3.43	17.16
2000	16.62	2,000	273808.00	12.84	3.78	16.62
2001	14.21	2,001	276744.00	12.04	2.17	14.21
2002	11.68	2,002	279495.00	11.23	0.45	11.68
2003	11.41	2,003	281227	10.33	1.08	11.41
2004	11.39	2,004	283032	9.44	1.96	11.39

REGRESSION MODEL NO. 2A Distribution Capacity-Related Expenses (Multi-Regression) WITH COCHRANE ORCOTT ADJUSTMENT

R SQUARED ADJUSTED = 0.49
 DURBIN WATSON STATISTIC = 1.63
 After Cochrane Orcott Adjustment
 X-VARIABLE COEFF. 1 STATISTIC

S (0.66914) -1.392
 0.000003 -0.024

Line Estimate Results

0.00000 (1) 696
 0.00016 1 500
 0.493485 3 #N/A
 12.1784 28 #N/A
 210 216 #N/A

Format of Line Estimate Results

Slope Constant
 Std Err X Std Err b
 R^2 Std Err Y
 F Deg of Free
 SumSq Reg SumSq Resid

YEAR	UNIT COST	Y	TRANSFORMED VARIABLES	ESTIMATED	RESIDUAL	ADJUSTED FORECAST	ORIGINAL FORECAST	DIFFERENCE	ADJUSTED FORECAST	ESTIMATED + RESIDUAL	DIFFERENCE	RHO	ERROR	LAGGED ERROR	ERROR^2	E(Y-E(-1))	
1976	23	1.020	94.634	14.18	8.48	29.74	29.38	0.36	29.7	38.2	(8.5)		2		78	15	
1977	15	1.021	95.867	13.84	0.97	32.35	28.42	3.93	32.3	33.3	(1.0)		9	2	43	43	
1978	8	1.021	99.585	13.50	(5.80)	29.54	27.69	1.85	29.6	23.8	5.8		5	9	15	(19)	
1979	16	1.022	101.045	13.16	2.60	24.71	26.95	(2.24)	24.7	27.3	(2.6)		(4)	5	0	(1)	
1980	13	1.022	101.260	12.82	(0.19)	26.05	26.06	(0.02)	26.0	26.9	(0.2)		(0)	0	0	(0)	
1981	11	1.023	101.060	12.47	(1.52)	25.00	25.08	(0.08)	25.0	23.5	1.5		(2)	0	3	0	
1982	9	1.023	103.265	12.13	(2.66)	23.50	24.26	(0.75)	23.5	20.8	2.7		(3)	0	12	5	
1983	11	1.024	99.465	11.78	(0.82)	21.87	23.00	(1.13)	21.8	21	(5)		7	1	7	7	
1984	11	1.024	108.005	11.46	4.80	21.65	22.57	(0.92)	21.6	26	(4)		4	4	15	(8)	
1985	16	1.025	109.712	11.12	(3.75)	20.55	21.40	(0.84)	20.5	19	(1)		(2)	4	4	3	
1986	7	1.025	113.001	10.78	(1.10)	20.12	20.85	(0.24)	20.1	21	(1)		(0)	0	0	0	
1987	10	1.026	116.084	10.45	0.80	19.87	20.56	(0.36)	19.8	20	(1)		(1)	0	2	1	
1988	11	1.026	119.901	10.11	(0.47)	19.26	19.67	(0.29)	19.2	18	(1)		(1)	1	0	0	
1989	9	1.027	120.980	9.77	(1.05)	18.32	19.67	(2.36)	18.3	16	(3)		(3)	1	27	27	
1990	7	1.027	143.672	9.49	(2.81)	16.56	20.67	(2.57)	16.5	13	(2)		3	26	25	26	
1991	6	1.028	117.580	8.97	(3.23)	15.22	18.47	(2.57)	15.2	15	(2)		(5)	15	9	15	
1992	6	1.028	128.723	8.76	(2.44)	14.60	17.01	(2.41)	14.6	15	(1)		(3)	1	0	(2)	
1993	8	1.029	129.792	8.41	(0.62)	14.50	16.31	(1.46)	14.5	17	(2)		2	0	5	1	
1994	8	1.028	132.393	8.08	2.11	14.85	15.95	0.31	14.8	18	(2)		2	0	0	(0)	
1995	10	1.030	134.915	7.74	1.86	15.05	14.82	0.11	15	15	(0)		0	1	0	0	
1996	6	1.030	136.531	7.40	(0.93)	16.02	14.92	0.13	16	14	(2)		(0)	0	0	(0)	
1997	7	1.031	139.083	7.06	(0.23)	14.37	14.24	0.13	14	14	(0)		3	3	12	(3)	
1998	10	1.031	143.485	6.73	3.58	13.57	13.74	(0.16)	13.5	17	(4)		4	4	14	14	
1999	8	1.032	142.039	6.38	1.93	14.68	12.84	1.85	14.5	14	(2)		2	0	5	8	
2000	6	1.032	144.146	6.04	0.12	14.09	12.04	2.05	14	14	(0)		1	4	0	1	
2001	5	1.033	145.468	5.70	(0.90)	12.58	11.23	1.35	13	12	(1)		0	2	0	0	
2002	6	1.033	145.870	5.35	0.40	11.01	10.33	0.68	11	11	(0)		2	1	4	2	
2003	6	1.034	146.336	5.01	0.86	10.54	9.44	1.10	11	11	(1)		2	1	4	2	
2004	6	1.034	146.336	5.01	0.86	10.54	9.44	1.10	11	11	(1)		2	1	4	2	
SUM																288	140

ORIGINAL REGRESSION D-W
SLOPE 0.465925328

TRANSFORMED REGRESSION D-W
SLOPE 0.016155945

INTERCEPT -0.025390365

INTERCEPT -0.313674189

DURBIN-WATSON 1.02
R-SQUARED 0.778

DURBIN-WATSON 1.63
R-SQUARED

ERROR		LAGGED		DELTA		ERROR^2		E(t)*E(t-1)	
ERROR		LAGGED		DELTA		ERROR^2		E(t)*E(t-1)	
2	2	2	7	52	78	3	15	15	15
9	5	5	(4)	15	24	15	43	43	(6)
5	(4)	(9)	(9)	77	15	(19)	(11)	(11)	(15)
(4)	(4)	4	4	18	0	0	(0)	(0)	(0)
0	(0)	(1)	(1)	0	0	0	0	0	0
(2)	(2)	(0)	(0)	2	3	3	5	5	2
(3)	(2)	(2)	(2)	3	12	12	7	7	(4)
(2)	(2)	(3)	1	2	4	4	(8)	(8)	(18)
4	(2)	(3)	6	34	15	3	(7)	(7)	4
(2)	(2)	(6)	32	0	4	0	3	3	(1)
(2)	(2)	(0)	2	3	0	0	0	0	(0)
(0)	(0)	(2)	2	0	0	0	0	0	(0)
(1)	(1)	(1)	(1)	0	0	0	1	1	(1)
(5)	(5)	(1)	(4)	14	27	27	7	7	(3)
(5)	(5)	(5)	(4)	0	26	26	26	26	(0)
(5)	(5)	0	0	0	25	25	15	15	(1)
(3)	(3)	2	2	4	9	9	(2)	(2)	(1)
1	1	(3)	4	13	0	0	1	1	(0)
2	2	1	2	2	5	5	0	0	(2)
0	0	(2)	4	4	0	0	(0)	(0)	(1)
(0)	(0)	0	0	0	0	0	0	0	(0)
3	(0)	4	4	12	12	12	(0)	(0)	(1)
4	3	0	0	0	14	14	13	13	(0)
2	4	(2)	3	3	5	5	8	8	(0)
0	0	(2)	0	0	0	0	1	1	(0)
1	1	0	1	1	1	1	0	0	(0)
2	1	1	4	1	4	4	2	2	(0)
(2)	(2)	0	1	285	281	140	4	4	4

ERROR		LAGGED		DELTA		ERROR^2		E(t)*E(t-1)	
ERROR		LAGGED		DELTA		ERROR^2		E(t)*E(t-1)	
8	8	8	(8)	56	72	1	8	8	(6)
1	(6)	1	(7)	46	34	7	(15)	(15)	(0)
3	(6)	3	8	71	0	0	(0)	(0)	(0)
(0)	(0)	(3)	(1)	8	2	2	0	0	0
(2)	(2)	(0)	(1)	2	7	7	2	2	(4)
(3)	(3)	(1)	2	1	1	1	(4)	(4)	(18)
(1)	(1)	(3)	6	32	23	1	(18)	(18)	(1)
5	(4)	5	(9)	73	14	1	4	4	(1)
(1)	(1)	1	(4)	7	1	0	(0)	(0)	(0)
(0)	(0)	1	(1)	4	1	0	(1)	(1)	(0)
(1)	(1)	(1)	(1)	2	0	0	0	0	(0)
(3)	(3)	(1)	(2)	0	1	1	3	3	(0)
(2)	(2)	(0)	(0)	3	8	10	9	9	(1)
(2)	(2)	1	1	1	6	6	2	2	(1)
2	2	3	3	7	0	0	4	4	(2)
(1)	(1)	(0)	(3)	0	1	1	0	0	(0)
(1)	(1)	4	4	15	13	4	(1)	(1)	(0)
(0)	(0)	4	(2)	3	4	0	7	7	(0)
2	2	2	(2)	0	0	0	0	0	(0)
(1)	(1)	0	1	1	1	1	(0)	(0)	(0)
0	0	0	0	2	0	0	0	0	(0)
1	1	0	0	0	1	1	0	0	(0)
0	0	0	0	351	216	4	4	4	4

**BAY STATE GAS COMPANY
MARGINAL COST STUDY REGRESSIONS
COCHRANE ORCOTT ADJUSTMENT WORKPAPERS**

REGRESSION MODEL NO. 2B Distribution Capacity-Related Unit cost vs Year and PII Investment

R SQUARED, ADJUSTED = 0.77
DURBIN WATSON STATISTIC = 0.98

DPEUC = Dist PII Expense Unit Cost Before Cochrane Orcott Adjustment
X-VARIABLE COEFF. 1 STATISTIC

CONSTANT 1.721 1.588
YEAR = \$ (0.85576) -1.650
DTI = Dist Plant Invest 2.47E-08 0.2917

Line Estimate Results

2.47E-08 (1) 1.721 #N/A
8.46E-08 1 1.019 #N/A
0.773924 3 #N/A
44.5028 26 #N/A
1.02E+03 2.97E+02 #N/A

Format of Line Estimate Results
Slope Constant
Std Err X Std Err b
R^2 Std Err Y
F Deg of Free
SumSq Reg SumSq Resid
YEAR DPEUC YEAR DTI

YEAR	DIST PLT EXPENSE UNIT COST	YEAR	DISTR PLANT INVEST	ESTIMATED (Y)	RESIDUAL	ESTIMATED + RESIDUAL (Y)
1976	32.12	1.976	-	29.81	2.31	32.12
1977	38.22	1.977	4,271,252	29.06	9.16	38.22
1978	32.32	1.978	8,709,537	28.31	5.01	33.32
1979	23.84	1.979	14,171,669	27.59	(3.75)	23.84
1980	27.31	1.980	17,555,811	26.82	0.49	27.31
1981	25.86	1.981	20,482,450	26.04	(0.18)	25.86
1982	23.47	1.982	25,131,748	25.29	(1.82)	23.47
1983	20.85	1.983	28,864,548	24.48	(3.64)	20.85
1984	21.05	1.984	30,623,182	23.72	(2.66)	21.05
1985	26.46	1.985	37,471,980	23.03	3.42	26.46
1986	20.18	1.986	45,457,524	22.37	(2.19)	20.18
1987	19.46	1.987	56,022,555	21.78	(2.32)	19.46
1988	20.67	1.988	64,157,785	21.12	(0.45)	20.67
1989	19.65	1.989	70,317,222	20.42	(0.77)	19.65
1990	18.23	1.990	77,529,058	19.74	(1.51)	18.23
1991	15.50	1.991	85,179,871	19.07	(3.57)	15.50
1992	13.34	1.992	90,741,028	18.36	(5.01)	13.34
1993	12.77	1.993	109,280,404	17.96	(5.18)	12.77
1994	13.98	1.994	115,788,625	17.26	(3.28)	13.98
1995	16.95	1.995	120,821,863	16.53	0.42	16.95
1996	17.81	1.996	124,794,681	15.77	2.04	17.81
1997	15.09	1.997	127,968,212	15.00	0.10	15.09
1998	14.14	1.998	131,985,544	14.24	(0.10)	14.14
1999	17.16	1.999	135,453,840	13.47	3.69	17.16
2000	16.62	2.000	138,343,843	12.68	3.93	16.62
2001	14.21	2.001	141,063,792	11.90	2.32	14.21
2002	11.68	2.002	143,813,174	11.11	0.57	11.68
2003	11.41	2.003	145,956,482	10.30	1.10	11.41
2004	11.39	2.004	149,025,071	9.52	1.87	11.39

REGRESSION MODEL NO. 28 Distribution Capacity-Related Unit cost vs Year and Pft Investment WITH COCHRANE ORCOTT ADJUSTMENT

R SQUARED, ADJUSTED = 0.47
DUREIN WATSON STATISTIC = 1.67
After Cochran Orcott Adjustment
X-VARIABLE COEFF. t STATISTIC

\$ 579 0.784
(0.57798) -0.765
-1.28E-08 -0.104

Line Estimate Results

-1.28E-08 (1) 579 #N/A
1.23E-07 1 739 #N/A
0.471170 3 #N/A
11.1371 25 #N/A
192 215 #N/A

Format of Line Estimate Results

Slope Constant
Std Err X Std Err b
R^2 Std Err Y
F Deg of Free
SumSq Reg SumSq Resid

YEAR	UNIT COST	YEAR	TRANSFORMED VARIABLES			ESTIMATED (Y)	RESIDUAL	ADJUSTED FORECAST (Y)	ORIGINAL FORECAST (Y)	DIFFERENCE	ADJUSTED FORECAST (Y)	ORIGINAL ESTIMATED + RESIDUAL (Y)	DIFFERENCE	RHO	ERROR	LAGGED ERROR	ERROR^2	E(Y-E(-1))
			X1	X2	X3													
1976	22	1976	879	4,271,252	-	13.53	8.46	30	29	1	29.8	38.2	(8.5)	2	9	2	84	21
1977	14	1977	879	6,551,602	-	13.21	0.80	33	28	4	32.5	33.3	(0.8)	5	5	9	25	46
1978	7	1978	980	9,771,410	-	12.89	(5.88)	30	28	2	29.7	23.8	5.9	(4)	9	5	14	(19)
1980	15	1980	980	10,385,957	-	12.59	2.67	25	27	(2)	24.6	27.3	(2.7)	0	0	(4)	0	(2)
1981	12	1981	981	11,512,849	-	12.29	(0.23)	25	26	0	26.1	25.9	0.2	(0)	0	0	0	(0)
1982	10	1982	982	14,783,542	-	11.97	(1.56)	25	25	(0)	25.0	23.5	1.6	(2)	(2)	(0)	3	0
1983	9	1983	982	14,167,408	-	11.69	(2.70)	24	24	(1)	23.5	20.8	2.7	(4)	(4)	(2)	13	7
1984	11	1984	982	17,050,592	-	11.36	(0.84)	22	24	(2)	22	21	1	(3)	(3)	(2)	7	10
1985	16	1985	983	22,000,441	-	11.02	4.80	24	23	(1)	22	26	(5)	3	(3)	(3)	12	(9)
1986	7	1986	983	26,525,815	-	10.67	(3.85)	20	22	2	24	20	4	(2)	(2)	(2)	5	5
1987	9	1987	984	33,065,364	-	10.30	(1.04)	20	22	(1)	20	19	1	(1)	(1)	(2)	0	1
1988	11	1988	984	35,853,898	-	9.98	0.86	20	21	(1)	20	21	0	(0)	(0)	(2)	1	0
1989	9	1989	985	37,903,228	-	9.67	(0.46)	20	20	(0)	20	20	0	(1)	0	(2)	0	0
1990	8	1990	985	42,003,175	-	9.33	(1.02)	19	20	(1)	19	18	1	(2)	(2)	(2)	1	1
1991	6	1991	986	46,010,402	-	8.99	(2.70)	18	19	(1)	18	16	2	(3)	(5)	(4)	2	5
1992	6	1992	986	47,706,191	-	8.69	(3.18)	17	18	(2)	17	13	4	(4)	(4)	(2)	13	18
1993	6	1993	987	63,435,942	-	8.20	(2.17)	15	18	(3)	15	13	2	(5)	(5)	(4)	25	26
1994	8	1994	987	60,577,643	-	7.95	(0.42)	14	17	(3)	14	14	0	(3)	(3)	(5)	11	17
1995	10	1995	988	62,322,778	-	7.64	2.25	15	17	(2)	15	17	(2)	0	0	(3)	0	(1)
1996	6	1996	988	63,752,687	-	7.34	(0.94)	16	16	0	16	18	(2)	2	2	0	4	1
1997	7	1997	989	64,919,059	-	7.04	(3.60)	16	15	1	16	15	1	(0)	0	0	0	0
1998	10	1998	989	67,313,050	-	6.72	(0.21)	14	14	0	14	14	0	(4)	(0)	0	0	(0)
1999	8	1999	990	68,781,802	-	6.41	1.83	14	13	1	14	17	(4)	4	4	0	14	(0)
2000	6	2000	991	69,909,436	-	6.11	0.00	15	13	2	15	17	(2)	4	4	4	15	15
2001	6	2001	991	71,169,290	-	5.81	(1.01)	14	12	2	14	14	0	1	1	2	5	9
2002	4	2002	991	72,544,491	-	5.51	0.29	13	11	2	13	12	1	1	1	2	0	1
2003	6	2003	992	73,298,747	-	5.21	0.73	11	10	1	11	11	0	2	1	1	1	1
2004	6	2004	992	75,284,486	-	4.90	0.73	11	10	1	11	11	(1)	2	1	1	3	2

SUN

(2)

(2)

291

147

ORIGINAL REGRESSION D-W
SLOPE 0.501734495

TRANSFORMED REGRESSION D-W
SLOPE -0.001836361

INTERCEPT -0.049026062

INTERCEPT -0.31350827

DURBIN-WATSON 0.98
R-SQUARED 0.774

DURBIN-WATSON 1.67
R-SQUARED

ERROR	LAGGED ERROR	$E(t) - E(t-1)$	DELTA ERROR ²	ERROR ²	$E(t)/E(t-1)$
2	2	7	47	5	21
9	9	(4)	17	84	46
5	5	(9)	77	23	(19)
(4)	(4)	4	16	14	(2)
0	0	(1)	0	0	(0)
(0)	(0)	3	3	3	0
(2)	(2)	(2)	3	12	7
(4)	(4)	(2)	1	1	10
(3)	(3)	6	37	12	(8)
3	3	(6)	32	5	5
(2)	(2)	(6)	0	0	1
(0)	(0)	2	3	1	0
(0)	(0)	(0)	0	0	1
(1)	(1)	(1)	1	2	0
(2)	(2)	(2)	4	13	5
(4)	(4)	(2)	2	25	18
(5)	(5)	(0)	0	27	25
(6)	(6)	2	4	11	11
(3)	(3)	4	14	0	(1)
0	0	2	3	4	0
2	2	(2)	4	0	0
0	0	(0)	0	0	(0)
(0)	(0)	4	14	10	(0)
4	4	0	0	15	15
4	4	0	0	0	0
2	2	(2)	3	0	9
1	1	(2)	0	1	1
1	1	1	1	3	2
2	2	1	1	1	1
(2)	(2)	(0)	239	297	142

ERROR	LAGGED ERROR	$E(t) - E(t-1)$	DELTA ERROR ²	ERROR ²	$E(t)/E(t-1)$
8	8	(8)	59	72	7
1	1	(7)	45	35	(5)
(6)	(6)	9	73	7	(16)
3	3	(3)	8	0	(1)
(0)	(0)	(1)	2	2	0
(2)	(2)	(1)	1	7	4
(1)	(1)	2	3	1	2
5	5	(9)	75	23	(4)
(4)	(4)	3	8	15	(19)
(1)	(1)	2	4	1	4
(0)	(0)	1	0	1	(1)
(1)	(1)	(1)	0	0	(0)
(3)	(3)	(2)	3	7	0
(0)	(0)	1	0	10	3
(2)	(2)	1	1	5	9
(0)	(0)	2	3	0	7
3	3	(3)	7	5	1
2	2	(0)	0	4	(1)
2	2	(0)	8	1	4
(0)	(0)	1	1	0	(2)
(0)	(0)	4	15	13	0
4	4	(2)	3	3	(1)
0	0	(1)	0	0	0
2	2	(2)	1	1	0
(1)	(1)	0	2	0	(0)
0	0	0	0	1	0
0	0	(1)	359	215	(0)

**BAY STATE GAS COMPANY
MARGINAL COST STUDY REGRESSIONS
COCHRANE ORCOTT ADJUSTMENT WORKPAPERS**

REGRESSION MODEL NO. 2C Distribution Capacity-Related Expenses - Year and Pft Investment

R SQUARED ADJUSTED = 0.13
DURBIN WATSON STATISTIC = 1.12

DPETC = Dist Expense Total Cost Before Cochrane Orcott Adjustment
X-VARIABLE COEFF. 1 STATISTIC

CONSTANT 462729081 1.854
YEAR = (230.614) -1.827
DTI = Dist Plant Invest 3.55% 1.7155

Line Estimate Results

3.55E+02 (230.614) 4.63E+08 #N/A
2.07E+02 128.217 2.50E+08 #N/A
0.12E+01 827.287 #N/A
1.68E99 #N/A
2.35E+12 1.73E+13 #N/A

Format of Line Estimate Results

Slope Constant
Std Err X Std Err Y
R² Deg of Free
F Sum of Sq Sum of Resid
YEAR DPETC

YEAR	DIST EXPENSE TOTAL COST	YEAR	DIST PLANT INVEST	ESTIMATED (Y)	RESIDUAL	ESTIMATED + RESIDUAL
1975	\$7,365,430	1976	-	7036111	230319	7266430
1977	\$8,482,448	1977	4,271,252	6957237	1525211	8482448
1978	\$7,730,844	1978	8,709,537	6884286	846549	7730844
1979	\$6,092,196	1979	14,171,669	6947728	-755532	6092196
1980	\$6,854,979	1980	17,555,811	6737336	117642	6854979
1981	\$6,852,095	1981	20,482,450	6610695	241401	6852095
1982	\$6,643,007	1982	25,131,748	6545250	97757	6643007
1983	\$5,440,661	1983	26,854,548	6376195	-935534	5440661
1984	\$5,608,312	1984	30,623,182	6279106	-670797	5608312
1985	\$7,185,645	1985	37,471,980	6291803	893841	7185645
1986	\$5,901,048	1986	45,457,524	6434681	-443832	5901049
1987	\$5,985,548	1987	56,022,555	6460697	-504049	5985548
1988	\$6,556,706	1988	64,157,785	6527992	8714	6556706
1989	\$6,690,804	1989	70,317,222	6536196	154608	6680804
1990	\$6,686,164	1990	77,529,058	6561788	124376	6686164
1991	\$5,680,228	1991	85,178,871	6602974	-742745	5860228
1992	\$5,165,797	1992	90,741,028	6569924	-1404127	5165797
1993	\$5,183,455	1993	109,280,404	6597933	5183455	5894116
1994	\$5,894,116	1994	115,788,625	6698528	-1104412	5799029
1995	\$7,395,029	1995	120,821,863	6946723	448305	7395029
1996	\$8,071,139	1996	124,784,681	6867246	1213882	8071139
1997	\$7,084,742	1997	127,968,212	6739374	345388	7084742
1998	\$6,745,913	1998	131,965,544	6650768	95145	6745913
1999	\$7,462,987	1999	135,453,840	6544078	918009	7462087
2000	\$7,403,537	2000	138,343,843	6416134	987404	7403537
2001	\$6,478,700	2001	141,063,792	6282148	197553	6478700
2002	\$5,433,491	2002	143,813,174	6148208	-715717	5433491
2003	\$6,227,382	2003	145,956,482	5994736	236656	6227382
2004	\$6,285,805	2004	149,025,071	5873136	412473	6285809

REGRESSION MODEL NO. 2C Distribution Capacity-Related Expenses - Year and Pk Investment WITH COCHRANE ORCOTT ADJUSTMENT

R SQUARED ADJUSTED = 0.04
DURBIN WATSON STATISTIC = 1.57
After Cochrane Orcott Adjustment
X-VARIABLE COEFF. 1 STATISTIC

20195550 1.009
(178.671) -0.980
2.73% 0.946

Line Estimate Results
2.79E+02 (178.671) 2.03E+08 #N/A
2.94E+02 186,415 2.01E+08 #N/A
0.036669 756,220 #N/A
0.5028 25 #N/A
5.75E+11 1.43E+13 #N/A
Format of Line Estimate Results
Slope Constant
Std Err X Std Err b
R^2 Std Err Y
F Deg of Free
SumSq Reg SumSq Resid

YEAR	TOTAL COST	TRANSFORMED VARIABLES			ESTIMATED (Y)	RESIDUAL	ADJUSTED FORECAST (Y)	ORIGINAL FORECAST (Y)	DIFFERENCE	ADJUSTED FORECAST (Y)	ORIGINAL ESTIMATED + RESIDUAL		DIFFERENCE	RHO	ERROR	LAGGED ERROR	ERROR^2	E(Y-E(-1))
		X1	X2	X3							(Y)	(Y)						
1976	5,318,692	1,116	4,271,252	-	3,828,756	1,489,336	6,993,112	6,957,237	35,875	6,993,112.0	8,462,448.1	(1,469,336.1)	1,526,211	230,319	2,33E+12	3,51E+11		
1977	4,036,942	1,117	6,549,592	-	3,759,776	237,166	7,493,678	6,864,236	609,383	7,493,678.3	7,730,844.4	(237,166.1)	1,525,211	230,319	7,17E+11	1,29E+12		
1978	2,723,589	1,118	10,778,395	-	3,797,313	(1,071,714)	7,163,910	6,847,728	316,182	7,163,910.1	6,092,195.9	1,071,714.2	(755,532)	846,549	5,71E+11	-6,40E+11		
1979	4,201,974	1,118	11,354,390	-	3,724,484	477,491	6,377,489	6,377,338	(159,849)	6,377,489.6	6,854,879.2	(477,490.7)	1,176,42	117,642	1,38E+10	-8,89E+10		
1980	3,869,916	1,119	12,537,316	-	3,664,128	202,788	6,649,307	6,610,695	38,612	6,649,307.0	6,852,095.2	(202,788.2)	241,401	87,757	5,83E+10	2,84E+10		
1981	3,659,065	1,119	15,812,134	-	3,657,356	1,728	6,641,279	6,545,250	96,029	6,641,279.3	6,643,007.4	(1,728.1)	241,401	87,757	9,56E+09	-2,36E+10		
1982	2,547,791	1,120	15,920,215	-	3,644,355	(1,000,564)	6,441,225	6,376,195	65,030	6,441,225.4	5,440,661.2	1,000,564.2	(935,534)	97,757	8,75E+11	-9,15E+10		
1983	3,239,035	1,120	16,920,317	-	3,631,246	(1,292,211)	5,900,623	6,271,109	(378,586)	5,900,623.0	5,608,312	292,211	(670,797)	893,841	4,50E+11	-6,00E+11		
1984	4,743,359	1,121	24,136,350	-	3,614,921	(842,427)	6,017,982	6,344,881	368,616	6,017,982.2	7,185,645	(1,167,663)	(443,832)	893,841	1,97E+11	-3,97E+11		
1985	2,771,874	1,122	29,136,317	-	3,611,052	(295,279)	6,743,497	6,489,597	253,899	6,743,497.0	5,901,049	842,447	(504,049)	87,714	2,54E+11	1,35E+09		
1986	3,415,753	1,122	35,228,935	-	3,709,246	154,684	6,315,302	6,545,982	(232,680)	6,315,302.0	6,556,706	(241,404)	(154,684)	154,608	2,38E+10	-4,39E+09		
1987	3,772,479	1,123	46,507,587	-	3,650,832	86,224	6,619,940	6,561,186	58,756	6,619,940.0	6,660,804	(66,224)	(154,684)	8,714	1,58E+11	1,92E+10		
1988	3,635,516	1,124	42,978,046	-	3,702,420	(783,575)	6,642,803	6,607,974	39,829	6,642,803.0	5,960,228	782,575	(742,746)	124,376	5,52E+11	-9,24E+10		
1989	3,772,479	1,124	51,417,839	-	3,702,420	(783,575)	6,642,803	6,607,974	39,829	6,642,803.0	5,960,228	782,575	(742,746)	124,376	5,52E+11	-9,24E+10		
1990	2,948,565	1,126	53,947,241	-	3,692,433	(1,078,635)	6,280,520	6,569,924	(325,502)	6,280,520.0	5,185,455	1,078,825	(1,404,127)	1,404,127	3,28E+12	2,95E+12		
1991	2,613,608	1,126	69,156,886	-	4,060,840	(1,107,065)	6,153,706	6,898,528	(844,822)	6,153,706.0	5,964,116	259,590	(1,104,478)	1,104,478	1,22E+12	2,00E+12		
1992	2,933,875	1,126	68,198,639	-	3,686,936	(971,389)	6,423,630	6,946,723	(523,094)	6,423,630.0	7,396,028	(971,398)	(448,305)	448,305	2,01E+11	-4,95E+11		
1993	3,636,946	1,127	70,396,689	-	3,686,936	(971,389)	7,026,031	6,851,246	168,785	7,026,031.0	8,071,139	(1,045,107)	(1,045,107)	1,213,882	1,47E+12	5,44E+11		
1994	4,828,263	1,127	72,179,662	-	3,686,936	(971,389)	7,026,031	6,851,246	168,785	7,026,031.0	8,071,139	(1,045,107)	(1,045,107)	1,213,882	1,47E+12	5,44E+11		
1995	4,850,781	1,128	73,523,152	-	3,686,936	(971,389)	7,026,031	6,851,246	168,785	7,026,031.0	8,071,139	(1,045,107)	(1,045,107)	1,213,882	1,47E+12	5,44E+11		
1996	3,569,955	1,128	75,528,462	-	3,686,936	(971,389)	7,026,031	6,851,246	168,785	7,026,031.0	8,071,139	(1,045,107)	(1,045,107)	1,213,882	1,47E+12	5,44E+11		
1997	3,660,979	1,128	77,528,462	-	3,686,936	(971,389)	7,026,031	6,851,246	168,785	7,026,031.0	8,071,139	(1,045,107)	(1,045,107)	1,213,882	1,47E+12	5,44E+11		
1998	4,154,604	1,128	79,528,462	-	3,686,936	(971,389)	7,026,031	6,851,246	168,785	7,026,031.0	8,071,139	(1,045,107)	(1,045,107)	1,213,882	1,47E+12	5,44E+11		
1999	3,283,538	1,130	80,538,530	-	3,686,936	(971,389)	7,026,031	6,851,246	168,785	7,026,031.0	8,071,139	(1,045,107)	(1,045,107)	1,213,882	1,47E+12	5,44E+11		
2000	4,153,978	1,131	82,538,530	-	3,686,936	(971,389)	7,026,031	6,851,246	168,785	7,026,031.0	8,071,139	(1,045,107)	(1,045,107)	1,213,882	1,47E+12	5,44E+11		
2001	3,283,538	1,131	82,538,530	-	3,686,936	(971,389)	7,026,031	6,851,246	168,785	7,026,031.0	8,071,139	(1,045,107)	(1,045,107)	1,213,882	1,47E+12	5,44E+11		
2002	2,611,237	1,131	83,238,530	-	3,686,936	(971,389)	7,026,031	6,851,246	168,785	7,026,031.0	8,071,139	(1,045,107)	(1,045,107)	1,213,882	1,47E+12	5,44E+11		
2003	3,661,237	1,131	83,238,530	-	3,686,936	(971,389)	7,026,031	6,851,246	168,785	7,026,031.0	8,071,139	(1,045,107)	(1,045,107)	1,213,882	1,47E+12	5,44E+11		
2004	3,573,729	1,132	83,238,530	-	3,569,155	204,576	6,081,033	5,873,136	207,897	6,081,033.0	5,265,609	(815,424)	(204,576)	204,576	1,77E+13	7,73E+12		

ORIGINAL REGRESSION D-W
SLOPE 0.43827665

INTERCEPT -1768.579202

DURBINWATSON 1.12
R-SQUARED 0.126

ERROR	LAGGED ERROR	$E(t) - E(t-1)$	DELTA ERROR ²	ERROR ²	$E(t)E(t-1)$
230.318	230.318	1.29E+06	1.69E+12	2.33E+12	3.51E+11
1.33E+05	1.33E+05	-6.79E+05	4.61E+11	7.17E+11	1.29E+12
8.45E+05	1.53E+06	-1.60E+06	2.57E+12	5.71E+11	-6.40E+11
-7.36E+05	8.47E+05	8.73E+05	7.69E+11	1.38E+10	-8.88E+10
2.18E+05	1.18E+05	1.24E+05	1.53E+10	5.83E+09	2.84E+10
8.78E+04	2.41E+05	-1.44E+05	2.06E+10	9.66E+09	2.38E+10
-9.38E+05	8.78E+04	-1.03E+06	1.07E+12	8.75E+11	-9.15E+10
-6.71E+05	-9.38E+05	2.65E+05	7.01E+10	4.60E+11	6.28E+11
8.94E+05	1.56E+06	1.86E+05	1.79E+12	7.09E+11	-6.00E+11
-4.44E+05	-6.71E+05	1.34E+06	2.45E+12	1.97E+11	-3.97E+11
-6.04E+05	8.94E+05	-6.07E+05	3.65E+09	2.54E+11	2.24E+11
8.71E+03	-4.44E+05	4.73E+05	2.63E+11	7.58E+07	1.35E+09
1.33E+05	1.33E+05	1.05E+05	2.13E+10	2.38E+10	4.33E+09
1.55E+05	1.55E+05	-3.02E+04	6.14E+08	5.52E+11	1.82E+10
-7.43E+05	-7.43E+05	-6.87E+05	4.73E+11	1.32E+12	2.58E+12
-1.81E+06	-1.40E+06	-4.05E+05	1.65E+11	3.39E+12	1.04E+12
-1.81E+06	-1.81E+06	7.10E+05	5.04E+11	2.01E+11	2.00E+11
4.48E+05	-1.10E+06	1.15E+06	2.41E+12	1.47E+12	5.44E+11
1.21E+06	4.48E+05	7.92E+05	5.88E+11	1.19E+11	4.19E+11
3.45E+05	1.21E+06	-8.98E+05	7.54E+11	9.05E+09	3.29E+10
8.51E+04	3.45E+05	2.90E+05	6.28E+10	8.43E+11	8.73E+10
8.18E+05	8.51E+04	6.82E+04	6.77E+11	9.75E+11	9.08E+11
1.98E+05	8.18E+05	-7.90E+05	4.85E+09	3.90E+10	1.95E+11
7.18E+05	1.98E+05	-9.13E+05	6.24E+11	5.12E+11	-1.41E+11
2.33E+05	7.18E+05	1.90E+05	8.99E+11	5.41E+10	-9.60E+10
-2.30E+05	2.33E+05	1.92E+05	3.23E+10	1.70E+11	7.73E+12

TRANSFORMED REGRESSION D-W
SLOPE 0.13639578

INTERCEPT -54127.14103

DURBINWATSON 1.57
R-SQUARED

ERROR	LAGGED ERROR	$E(t) - E(t-1)$	DELTA ERROR ²	ERROR ²	$E(t)E(t-1)$
1.48E+06	1.48E+06	1.49E+06	1.57E+12	2.22E+12	3.53E+11
2.37E+05	2.37E+05	-1.25E+06	1.57E+12	5.62E+10	-2.54E+11
-1.07E+06	-1.07E+06	-1.31E+06	1.71E+12	1.15E+12	-2.54E+11
4.77E+05	4.77E+05	1.55E+06	2.40E+12	2.28E+11	-5.12E+11
2.03E+05	2.03E+05	-2.75E+05	7.55E+10	4.71E+10	9.68E+10
1.73E+03	1.73E+03	-2.01E+05	4.04E+10	2.89E+06	-3.50E+08
-1.00E+06	-1.00E+06	-1.00E+06	1.00E+12	1.00E+12	-1.73E+08
-2.92E+05	-2.92E+05	7.08E+05	5.02E+11	8.54E+10	2.92E+11
1.17E+06	1.17E+06	1.46E+06	2.13E+12	1.36E+12	-3.41E+11
-8.42E+05	-8.42E+05	-2.01E+06	4.04E+12	7.10E+11	-9.84E+11
5.47E+05	5.47E+05	5.47E+05	2.99E+11	8.72E+10	2.49E+11
-2.95E+05	-2.95E+05	6.37E+05	2.88E+11	5.83E+10	-7.13E+10
2.41E+05	2.41E+05	-8.42E+05	7.52E+09	2.39E+09	1.02E+10
1.55E+05	1.55E+05	-8.85E+04	6.62E+04	6.12E+11	-5.18E+10
6.62E+04	6.62E+04	-2.86E+05	7.20E+11	1.16E+12	1.19E+12
-7.83E+05	-7.83E+05	-1.08E+06	8.78E+10	1.23E+12	8.44E+11
-1.11E+06	-1.11E+06	-2.84E+04	8.09E+08	1.35E+12	1.19E+12
-2.60E+05	-2.60E+05	1.11E+06	7.18E+11	6.74E+10	2.87E+11
9.71E+05	9.71E+05	-2.60E+05	1.52E+12	9.44E+11	-2.52E+11
1.05E+06	1.05E+06	1.23E+06	5.43E+09	1.09E+12	1.02E+12
-1.75E+05	-1.75E+05	7.37E+04	1.48E+12	3.07E+10	-1.83E+11
-5.64E+04	-5.64E+04	9.16E+05	1.41E+10	3.18E+09	-4.88E+09
8.59E+05	8.59E+05	-3.08E+05	8.39E+11	7.39E+11	4.74E+11
5.52E+05	5.52E+05	-8.38E+05	9.47E+10	8.21E+10	-1.58E+11
-8.37E+05	-8.37E+05	-2.87E+05	7.03E+11	7.53E+11	-2.50E+11
4.51E+05	4.51E+05	1.32E+06	1.75E+12	2.03E+11	-3.94E+11
2.05E+05	2.05E+05	4.51E+05	6.08E+10	4.19E+10	9.22E+10
-7.34E+07	-2.05E+05	-1.26E+06	2.24E+13	1.43E+13	1.95E+12

**BAY STATE GAS COMPANY
MARGINAL COST STUDY REGRESSIONS
COCHRANE OROTT ADJUSTMENT WORKPAPERS**

REGRESSION MODEL NO. 2D Distribution Capacity-Refined Expenses - Ln(Year) and Ln(PH Investment)

R SQUARED ADJUSTED = 0.04
DURBIN WATSON STATISTIC = 1.12DPETC = Dist Expense Total Cost
Before Cochran Orott Adjustment
X-VARIABLE COEFF. t STATISTICCONSTANT 160913485 0.501
LN(YEAR) = Ln(Year) (20,281.474) -0.479
LN(DT) = Ln Dist Plant Invest -1710193.39% -0.6828**Line Estimate Results**

-1.71E+04	(20,281.474)	1.61E+08	#N/A
2.50E+04	42,333.455	3.21E+08	#N/A
0.004118	865.047	#N/A	#N/A
0.5000	26	#N/A	#N/A
8.98E+11	1.95E+13	#N/A	#N/A

Format of Line Estimate Results

SumSq	Constant
Std Err X	Std Err b
R2	Std Err Y
F	Days of Free
SumSq Resid	SumSq Resid

SumSq Resid

DPETC

LN(YEAR)

LN(DT)

YEAR	DISTR EXPENSE TOTAL COST	LN(YEAR)	LN DISTR PLANT INVEST	ESTIMATED (Y)	RESIDUAL	ESTIMATED + RESIDUAL (Y)
------	--------------------------------	----------	-----------------------------	------------------	----------	--------------------------------

1976	\$7,266,430	7.59	(21)	7355239	-88809	7266430
1977	\$8,482,448	7.59	15.27	6723467	1752981	8482448
1978	\$7,730,844	7.59	15.98	6707026	1023819	7730844
1979	\$6,092,196	7.59	16.47	6668449	-595253	6092196
1980	\$6,854,979	7.59	16.68	6674541	180438	6854979
1981	\$6,852,095	7.59	16.84	6661664	190432	6852095
1982	\$6,643,007	7.59	17.04	66477930	-4932	6643007
1983	\$5,440,661	7.59	17.11	6636559	-1195888	5440661
1984	\$5,608,312	7.59	17.24	6624095	-1015782	5608312
1985	\$7,185,645	7.59	17.44	6610423	575222	7185645
1986	\$5,901,049	7.59	17.63	6596904	-695855	5901049
1987	\$5,985,548	7.59	17.84	6583121	-597573	5985548
1988	\$6,556,706	7.59	17.98	6570597	-13891	6556706
1989	\$6,690,804	7.60	18.07	6558330	131974	6690804
1990	\$6,686,164	7.60	18.17	6546966	139197	6686164
1991	\$5,880,228	7.60	18.26	6535167	-874939	5880228
1992	\$5,165,797	7.60	18.32	6523902	-1358105	5165797
1993	\$5,183,455	7.60	18.51	6510544	-1327088	5183455
1994	\$5,884,116	7.60	18.57	6499380	-605264	5884116
1995	\$7,395,029	7.60	18.61	6484884	906545	7395029
1996	\$8,071,139	7.60	18.64	6477767	1593371	8071139
1997	\$7,084,742	7.60	18.67	6467779	617563	7084742
1998	\$6,745,813	7.60	18.70	6456500	289414	6745813
1999	\$7,482,087	7.60	18.72	6445905	1016182	7482087
2000	\$7,403,537	7.60	18.75	6435401	968137	7403537
2001	\$6,479,700	7.60	18.76	6424630	54771	6479700
2002	\$5,433,481	7.60	18.78	6414466	-980975	5433481
2003	\$6,227,392	7.60	18.80	6404085	-176693	6227392
2004	\$6,285,609	7.60	18.82	6393607	-107998	6285609

REGRESSION MODEL NO. 2D Distribution Capacity-Related Expenses - Ln(Year) and Ln(PH Investment) WITH COCHRANE ORCOTT ADJUSTMENT

R SQUARED, ADJUSTED = 0.19
DURBIN WATSON STATISTIC = 1.77
After Cochrane Orcott Adjustment
X-VARIABLE COEFF. t STATISTIC

-2244.108 -0.090
5,850.128 0.099
11963186.75% 2.413

Line Estimate Results

1.20E+05 5,850.128 -2.24E+07 #N/A
4.98E+04 58,814.380 2.50E+08 #N/A
0.192195 692.855 #N/A
2.9740 25 #N/A
2.86E+12 1.20E+13 #N/A

Format of Line Estimate Results

Constant
Std Err X
R2
F
SumSq Reg

YEAR TOTAL COST Y X1 X2 X3
LM(YEAR) N/A N/A N/A

ESTIMATED
(Y)

RESIDUAL

ADJUSTED
FORECAST
(Y)

ORIGINAL
FORECAST
(Y)

DIFFERENCE

ADJUSTED
FORECAST
(Y)

ORIGINAL
ESTIMATED
(Y)

DIFFERENCE

RHO

LAGGED
ERROR

ERROR²

E(Y)^(t-1)

1976	5,272,862	4	24	-	5,272,191	1,671	8,480,777	6,729,467	1,751,310	8,480,777	8,482,448.1	(1,670.7)	1,752,981	(88,809)	3,07E+12	-1,58E+11
1977	3,985,309	4	9	-	3,457,874	527,436	7,203,409	6,707,026	496,383	7,203,408.5	7,730,844.4	(527,435.9)	1,752,981	(68,809)	1,05E+12	-1,79E+12
1978	2,578,541	4	9	-	3,480,126	(801,586)	6,893,780	6,688,449	205,331	6,893,780.2	6,092,195.9	(801,584.3)	(596,253)	1,023,819	3,56E+11	-6,10E+11
1980	4,164,891	4	9	-	3,481,677	683,214	6,171,765	6,674,541	(502,776)	6,171,764.9	6,854,979.2	(683,214.4)	180,438	(596,253)	3,26E+10	-1,08E+11
1981	3,825,190	4	9	-	3,490,459	334,731	6,517,364	6,661,664	(144,300)	6,517,363.9	6,852,085.2	(334,731.3)	190,438	(596,253)	3,63E+10	-3,44E+10
1982	3,617,376	4	10	-	3,508,435	108,941	6,534,066	6,647,930	(111,864)	6,534,066.1	6,643,007.4	(108,941.4)	(4,922)	190,432	2,42E+07	-9,37E+08
1983	2,507,355	4	10	-	3,507,282	(999,897)	6,440,558	6,636,559	(195,001)	6,440,558.3	5,440,661.2	(999,897.1)	(1,185,986)	(4,922)	1,43E+12	5,89E+09
1984	3,205,918	4	10	-	3,521,042	(315,124)	6,624,095	6,610,423	(700,658)	6,624,095	5,608,312	(315,124)	(1,015,782)	(1,195,988)	1,03E+12	-5,84E+11
1985	4,709,222	4	10	-	3,539,916	1,169,305	6,016,340	6,596,904	(594,083)	6,016,340	7,185,645	(1,169,305)	575,222	(1,015,782)	3,31E+11	-4,00E+11
1986	2,728,135	4	10	-	3,554,010	(825,875)	6,728,925	6,583,121	130,821	6,728,925	5,985,548	825,875	(695,855)	575,222	4,84E+11	-4,16E+11
1987	3,379,863	4	10	-	3,570,449	(190,586)	6,176,134	6,583,121	(406,886)	6,176,134	5,985,548	190,586	(597,573)	(695,855)	1,74E+10	-8,30E+09
1988	3,913,710	4	10	-	3,582,721	336,436	6,220,271	6,570,597	(350,327)	6,220,271	6,690,804	(336,436)	(131,974)	(13,891)	1,93E+08	-1,83E+09
1989	3,795,606	4	10	-	3,587,214	212,885	6,477,920	6,558,830	(80,811)	6,477,920	6,566,706	(80,811)	139,197	(13,891)	1,74E+10	-1,84E+10
1990	3,731,752	4	10	-	3,591,200	140,552	6,545,612	6,536,167	(1,355)	6,545,612	5,860,164	(140,552)	(674,539)	(674,539)	1,94E+10	-9,39E+10
1991	2,907,866	4	10	-	3,598,942	(691,076)	6,851,304	6,546,965	16,137	6,851,304	5,860,228	16,137	(1,358,105)	(674,539)	1,76E+12	1,80E+12
1992	2,578,137	4	10	-	3,603,176	(1,025,039)	6,190,836	6,523,902	(605,804)	6,190,836	5,183,455	(1,025,039)	(1,327,088)	(1,327,088)	1,76E+12	8,03E+11
1993	2,902,431	4	10	-	3,622,453	(721,284)	5,991,738	6,489,380	(588,106)	5,991,738	5,894,116	(588,106)	17,159	(605,264)	8,22E+11	-5,49E+11
1994	3,605,294	4	10	-	3,626,125	1,166,280	6,228,748	6,489,380	(258,736)	6,228,748	7,395,029	(1,166,280)	906,545	(605,264)	2,54E+12	1,44E+12
1995	4,782,405	4	10	-	3,628,453	(1,171,589)	6,884,755	6,489,380	(416,888)	6,884,755	8,071,139	(1,171,589)	1,593,371	1,593,371	2,94E+12	9,84E+11
1996	4,805,768	4	10	-	3,632,315	1,176,384	7,195,231	6,467,179	729,052	7,195,231	7,084,742	729,052	617,563	617,563	1,03E+12	1,79E+11
1997	3,520,826	4	10	-	3,636,303	(111,489)	6,764,663	6,456,500	308,163	6,764,663	7,456,913	(308,163)	289,414	289,414	8,38E+10	-2,94E+11
1998	3,617,554	4	10	-	3,639,433	843,908	6,618,179	6,445,905	172,274	6,618,179	7,403,087	(172,274)	1,016,182	1,016,182	9,37E+11	9,84E+11
1999	4,483,342	4	10	-	3,642,214	466,342	6,937,195	6,435,401	501,794	6,937,195	7,479,700	(501,794)	54,771	54,771	3,00E+09	-5,37E+10
2000	4,108,556	4	10	-	3,645,060	(434,488)	6,509,168	6,424,930	489,259	6,509,168	6,424,930	(489,259)	(1,075,677)	(1,075,677)	3,12E+10	1,73E+11
2001	3,210,573	4	10	-	3,647,973	177,610	6,509,168	6,404,065	(354,503)	6,509,168	6,227,392	(354,503)	(1,075,677)	(1,075,677)	1,76E+12	-1,91E+12
2002	2,572,295	4	11	-	3,650,354	(117,868)	6,403,477	6,393,607	9,870	6,403,477	6,285,609	(117,868)	83,609	83,609	1,94E+13	8,59E+12
2003	3,828,164	4	11	-	3,653,691	(117,868)	6,403,477	6,393,607	9,870	6,403,477	6,285,609	(117,868)	83,609	83,609	1,94E+13	8,59E+12
2004	3,535,823	4	11	-	3,653,691	(117,868)	6,403,477	6,393,607	9,870	6,403,477	6,285,609	(117,868)	83,609	83,609	1,94E+13	8,59E+12

SUM 83,609 107,939 1,94E+13 8,59E+12

ORIGINAL REGRESSION D-W
SLOPE 0.441640573

INTERCEPT 1468.302375

DURBIN-WATSON 1.12
R-SQUARED 0.044

ERROR	LAGGED ERROR	$E(t) - E(t-1)$	DELTA ERROR ²	ERROR ² #####	$E(t)E(t-1)$	ERROR	LAGGED ERROR	$E(t) - E(t-1)$	DELTA ERROR ²	ERROR ²	$E(t)E(t-1)$
(88.809)											
1.75E+06	-8.88E+04	1.84E+06	3.39E+12	3.07E+12	-1.56E+11	1.67E+03	1.67E+03	5.29E+05	2.76E+11	2.79E+06	8.81E+08
1.02E+06	1.75E+06	-7.29E+05	5.32E+11	1.05E+12	1.79E+12	5.27E+05	5.27E+05	-1.33E+06	1.77E+12	6.43E+11	-4.23E+11
-5.96E+05	1.02E+06	-1.62E+06	2.82E+12	3.26E+11	-6.10E+11	-8.02E+05	-8.02E+05	1.48E+06	2.20E+12	4.67E+11	-5.48E+11
1.80E+05	-5.96E+05	7.77E+05	6.03E+11	3.28E+10	-1.08E+11	6.83E+05	6.83E+05	-3.48E+06	1.21E+11	1.12E+11	2.28E+11
-4.92E+03	1.80E+05	-1.59E+05	3.92E+07	3.63E+10	3.34E+10	1.09E+05	3.35E+05	-2.28E+05	5.10E+10	1.19E+10	3.65E+10
-1.02E+06	-4.92E+03	-1.19E+06	1.42E+12	2.42E+07	-8.37E+08	-1.00E+06	1.09E+05	-1.11E+06	1.23E+12	1.00E+12	-1.09E+10
-1.02E+06	-1.02E+06	1.80E+05	3.42E+12	1.43E+12	5.89E+09	-3.15E+05	-3.15E+05	6.85E+05	4.69E+11	8.93E+10	3.15E+11
5.75E+05	-1.02E+06	1.59E+06	2.53E+12	1.03E+12	1.21E+12	1.17E+06	1.17E+06	-2.00E+06	2.20E+12	6.82E+12	-3.96E+11
-6.96E+05	5.75E+05	-1.27E+06	1.62E+12	4.84E+11	-4.00E+11	-8.28E+05	1.17E+06	-2.00E+06	3.98E+12	6.82E+12	-9.66E+11
-1.39E+04	-6.96E+05	5.84E+05	9.65E+09	3.57E+11	4.16E+11	-1.91E+05	-1.91E+05	6.35E+05	4.04E+11	3.63E+10	1.57E+11
1.32E+05	-1.39E+04	1.46E+05	2.13E+10	1.93E+08	8.30E+09	3.38E+05	3.38E+05	-1.91E+05	5.27E+05	1.53E+10	-6.41E+10
1.32E+05	1.32E+05	-1.39E+05	1.74E+10	1.74E+10	-1.33E+09	2.13E+05	2.13E+05	-7.24E+05	2.78E+11	1.13E+11	7.16E+10
-6.75E+05	1.32E+05	-8.14E+05	6.53E+07	1.94E+10	1.74E+10	-1.03E+06	1.41E+05	-8.32E+05	5.23E+09	1.98E+10	-2.99E+10
-1.36E+06	-6.75E+05	-6.83E+05	4.67E+11	4.56E+11	-8.39E+10	-1.03E+06	1.41E+05	-8.32E+05	6.92E+11	4.78E+11	-9.71E+10
-1.33E+06	-1.36E+06	3.10E+04	9.92E+08	1.76E+12	8.03E+11	-1.72E+05	-1.72E+05	3.04E+05	9.23E+10	1.05E+12	7.96E+11
-6.05E+05	-1.33E+06	7.22E+05	5.21E+11	3.66E+11	1.80E+12	1.17E+06	1.17E+06	-1.03E+06	1.40E+12	5.20E+11	-1.03E+10
9.07E+05	-6.05E+05	1.51E+06	2.29E+12	8.22E+11	-5.49E+11	-1.72E+04	-1.72E+04	7.04E+05	1.40E+12	1.38E+12	-2.00E+10
1.59E+06	9.07E+05	6.87E+05	9.52E+11	2.54E+12	1.44E+12	1.18E+06	1.18E+06	1.02E+06	1.02E+08	1.32E+12	1.37E+12
6.18E+05	1.59E+06	-9.76E+05	3.28E+11	3.81E+11	9.84E+11	-1.11E+05	-1.11E+05	1.18E+06	1.66E+12	1.24E+10	-1.31E+11
2.89E+05	6.18E+05	-3.28E+05	1.08E+11	8.38E+10	1.79E+11	-1.87E+04	-1.87E+04	9.27E+04	8.60E+09	3.52E+08	-1.56E+10
1.02E+06	2.89E+05	7.27E+05	5.28E+11	1.03E+12	2.94E+11	8.44E+05	8.44E+05	-9.01E+05	7.44E+11	7.12E+11	-3.94E+11
9.68E+05	1.02E+06	-4.80E+04	8.34E+09	9.37E+11	9.84E+11	4.66E+05	4.66E+05	-3.78E+05	1.43E+11	2.17E+11	-2.03E+11
5.48E+04	9.68E+05	-9.13E+05	1.07E+12	3.00E+09	5.30E+10	-4.34E+05	-4.34E+05	8.46E+05	8.11E+11	1.89E+11	4.67E+11
-9.81E+05	-9.81E+05	8.04E+05	6.47E+11	9.62E+11	-5.37E+10	-1.08E+06	-1.08E+06	-6.41E+05	4.11E+11	1.16E+12	-1.91E+11
-1.77E+05	-9.81E+05	8.04E+05	3.12E+10	3.12E+10	1.73E+11	1.78E+05	1.78E+05	1.28E+06	1.67E+12	3.16E+10	-2.10E+10
-1.08E+04	-1.77E+05	6.87E+04	4.72E+09	1.17E+10	1.91E+10	-1.18E+05	1.78E+05	-2.68E+05	8.74E+10	1.39E+10	-1.38E+12
8.88E+04	1.08E+05	-1.92E+04	2.77E+13	1.59E+13	8.59E+12	7.73E+08	1.18E+05	-1.20E+05	2.12E+13	1.20E+13	1.38E+12

TRANSFORMED REGRESSION D-W
SLOPE 0.11500648

INTERCEPT -563.935479

DURBIN-WATSON 1.77
R-SQUARED

**BAY STATE GAS COMPANY
MARGINAL COST STUDY REGRESSIONS
COCHRANE ORCOTT ADJUSTMENT WORKPAPERS**

REGRESSION MODEL NO. 2E - Ln Distribution Capacity-Related Expenses - Ln(Year) and Ln(Ppl Investment)

R SQUARED, ADJUSTED = 0.04
DURBIN WATSON STATISTIC = 1.10

DPETC = Dist Expense Total Cost Before Cochrane Orcott Adjustment
X-VARIABLE COEFF. 1 STATISTIC

CONSTANT 37 0.748
Ln(Year) (3) -0.426
Ln(DTI) = Ln Dist Plant Invest -0.27% -0.7137

Line Estimate Results

-2.72E-03 (3) 3.66E+01 #N/A
3.92E-03 6 4.90E+01 #N/A
0.043085 0 #N/A
0.5949 26 #N/A
2.03E-02 4.52E+01 #N/A

Format of Line Estimate Results
Slope Constant
Std Err X Std Err b
R^2 Std Err Y
F Deg of Free
SumSq Reg SumSq Resid
YEAR DPETC LN(YEAR) LN(DTI)

YEAR	DISTR EXPENSE TOTAL COST	LN(YEAR)	LN(DISTR PLANT INVEST	ESTIMATED (Y)	RESIDUAL	ESTIMATED + RESIDUAL (Y)
1976	15.80	7.59	15.81	15.81	(0.01)	15.80
1977	15.95	7.59	15.71	15.71	0.24	15.95
1978	15.86	7.59	15.98	15.71	0.15	15.86
1979	15.62	7.59	16.47	15.71	(0.09)	15.62
1980	15.74	7.59	16.89	15.70	0.04	15.74
1981	15.74	7.59	16.94	15.70	0.04	15.74
1982	15.71	7.59	17.04	15.70	0.01	15.71
1983	15.51	7.59	17.11	15.70	(0.19)	15.51
1984	15.54	7.59	17.24	15.70	(0.16)	15.54
1985	15.79	7.59	17.44	15.70	0.09	15.79
1986	15.59	7.59	17.63	15.69	(0.10)	15.59
1987	15.60	7.59	17.84	15.69	(0.09)	15.60
1988	15.70	7.59	17.98	15.69	0.01	15.70
1989	15.72	7.60	18.07	15.69	0.03	15.72
1990	15.72	7.60	18.17	15.68	(0.10)	15.68
1991	15.58	7.60	18.26	15.68	(0.23)	15.46
1992	15.46	7.60	18.32	15.68	(0.22)	15.46
1993	15.46	7.60	18.51	15.68	(0.22)	15.46
1994	15.59	7.60	18.57	15.68	(0.09)	15.59
1995	15.82	7.60	18.61	15.68	0.14	15.82
1996	15.90	7.60	18.64	15.68	0.23	15.90
1997	15.77	7.60	18.67	15.68	0.10	15.77
1998	15.72	7.60	18.70	15.67	0.05	15.72
1999	15.83	7.60	18.72	15.67	0.15	15.83
2000	15.92	7.60	18.75	15.67	0.15	15.92
2001	15.88	7.60	18.76	15.67	0.01	15.88
2002	15.51	7.60	18.78	15.67	(0.16)	15.51
2003	15.64	7.60	18.80	15.67	(0.02)	15.64
2004	15.55	7.60	18.82	15.57	(0.01)	15.55

REGRESSION MODEL NO. 2E - Ln Distribution Capacity-Related Expenses - Ln(Year) and Ln(P/L Investment) WITH COCHRANE ORCOTT ADJUSTMENT

R SQUARED, ADJUSTED = 0.15
 DUREIN WATSON STATISTIC = 1.76
 After Cochran Orcott Adjustment
 X-VARIABLE COEFF. t STATISTIC

4 0.109
 1 0.109
 1.58% 2.079

Line Estimate Results

1 4.25E+00 #N/A
 7 6.72E-03 9 3.90E+01
 0 1.49E+15 0 #N/A
 2.2027 25 #N/A
 5 1.4E-02 2.92E-01 #N/A

Format of Line Estimate Results

Constant
 Std Err X
 Std Err Y
 R^2
 F
 Sum of Squares
 Sum of Squares

YEAR	TOTAL COST	TRANSFORMED VARIABLES			ESTIMATED (Y')	RESIDUAL	ADJUSTED FORECAST (Y)	ORIGINAL FORECAST (Y')	DIFFERENCE	ADJUSTED FORECAST (Y)	ORIGINAL ESTIMATED + RESIDUAL (Y)		DIFFERENCE	RHO	ERROR	LAGGED ERROR	ERROR^2	E(Y)/E(-1)
		X1 LN(YEAR)	X2 N/A	X3 N/A														
1976	8.88	4.19	24.54	-	8.88	0.00	15.95	15.71	0.24	15.95	15.95	(0.00)	0.24	(0.01)	0.06	(0.00)		
1977	8.72	4.19	9.15	-	8.84	0.08	15.78	15.71	0.07	15.78	15.86	(0.08)	0.15	0.24	0.02	(0.01)		
1978	8.52	4.19	9.31	-	8.84	(0.12)	15.74	15.71	0.03	15.74	15.62	(0.12)	0.12	0.15	0.01	(0.01)		
1979	8.75	4.19	9.31	-	8.84	0.11	15.63	15.70	(0.07)	15.63	15.74	(0.11)	0.04	(0.08)	0.00	(0.00)		
1980	8.69	4.19	9.37	-	8.84	0.05	15.69	15.70	(0.01)	15.69	15.74	(0.05)	0.04	0.04	0.00	(0.00)		
1981	8.66	4.19	9.50	-	8.84	0.02	15.68	15.70	(0.02)	15.68	15.71	(0.02)	0.01	0.04	0.00	(0.00)		
1982	8.66	4.19	9.50	-	8.84	(0.17)	15.68	15.70	(0.02)	15.68	15.51	(0.17)	0.17	(0.19)	0.01	0.04	(0.00)	
1983	8.46	4.19	9.48	-	8.84	(0.05)	15.59	15.70	(0.11)	15.59	15.54	(0.05)	0.05	(0.16)	0.09	(0.19)	0.02	(0.01)
1984	8.60	4.19	9.58	-	8.85	0.18	15.60	15.70	(0.09)	15.60	15.79	(0.18)	0.09	(0.16)	0.01	0.01	(0.01)	
1985	8.52	4.19	9.72	-	8.85	(0.13)	15.72	15.69	0.02	15.72	15.59	0.13	(0.10)	0.03	0.09	0.01	(0.01)	
1986	8.65	4.20	9.95	-	8.85	(0.03)	15.63	15.69	(0.06)	15.63	15.60	(0.03)	(0.08)	0.03	(0.09)	0.00	(0.00)	
1987	8.71	4.20	9.99	-	8.85	0.06	15.64	15.69	(0.01)	15.64	15.70	(0.06)	0.01	0.01	0.00	0.00	(0.00)	
1988	8.69	4.20	10.02	-	8.85	0.04	15.68	15.69	0.00	15.68	15.72	(0.04)	0.03	0.03	0.01	0.00	(0.00)	
1989	8.66	4.20	10.08	-	8.86	0.02	15.69	15.69	0.00	15.69	15.78	(0.09)	0.03	0.03	0.00	0.00	(0.00)	
1990	8.55	4.20	10.13	-	8.86	(0.11)	15.69	15.68	(0.05)	15.63	15.58	(0.05)	(0.10)	0.03	0.03	0.01	(0.00)	
1991	8.48	4.20	10.15	-	8.86	(0.18)	15.58	15.68	(0.10)	15.58	15.46	(0.12)	0.05	(0.22)	0.04	0.05	(0.02)	(0.01)
1992	8.54	4.20	10.31	-	8.86	(0.12)	15.58	15.68	(0.10)	15.58	15.46	(0.12)	0.05	(0.22)	0.03	0.05	(0.02)	(0.01)
1993	8.67	4.20	10.28	-	8.86	0.01	15.58	15.68	(0.04)	15.58	15.59	(0.01)	0.01	(0.09)	0.01	0.04	(0.01)	(0.01)
1994	8.84	4.20	10.30	-	8.86	0.18	15.64	15.68	(0.04)	15.64	15.82	(0.18)	0.14	(0.16)	0.23	0.05	(0.03)	(0.01)
1995	8.84	4.20	10.31	-	8.86	0.16	15.74	15.68	0.06	15.74	15.90	(0.16)	0.23	0.14	0.05	0.05	(0.03)	(0.01)
1996	8.82	4.20	10.32	-	8.86	(0.01)	15.78	15.68	0.10	15.78	15.77	(0.01)	0.10	0.10	0.02	0.01	(0.00)	(0.00)
1997	8.65	4.20	10.32	-	8.86	0.00	15.72	15.67	0.05	15.72	15.72	(0.00)	0.05	0.05	0.00	0.00	(0.00)	(0.00)
1998	8.66	4.20	10.34	-	8.86	0.12	15.70	15.67	0.03	15.70	15.83	(0.12)	0.15	0.15	0.02	0.02	(0.01)	(0.01)
1999	8.79	4.20	10.35	-	8.86	0.07	15.75	15.67	0.08	15.75	15.82	(0.07)	0.08	0.08	0.00	0.00	(0.00)	(0.00)
2000	8.73	4.20	10.36	-	8.86	(0.06)	15.74	15.67	0.07	15.74	15.68	(0.06)	0.06	0.06	0.00	0.00	(0.00)	(0.00)
2001	8.60	4.20	10.37	-	8.86	(0.18)	15.61	15.67	0.02	15.61	15.51	(0.18)	0.02	(0.16)	0.01	0.03	(0.00)	(0.00)
2002	8.49	4.20	10.38	-	8.86	0.04	15.61	15.67	(0.06)	15.61	15.64	(0.04)	0.01	(0.06)	0.00	0.00	(0.00)	(0.00)
2003	8.70	4.20	10.39	-	8.86	(0.01)	15.67	15.67	0.00	15.67	15.65	(0.01)	0.01	0.01	0.00	0.00	(0.00)	(0.00)
2004	8.65	4.20	10.40	-	8.86	(0.01)	15.67	15.67	0.00	15.67	15.65	(0.01)	0.01	0.01	0.00	0.00	(0.00)	(0.00)
SUM														0.01	0.20	0.01	0.45	0.20

ORIGINAL REGRESSION D-W
SLOPE 0.447592227

TRANSFORMED REGRESSION D-W
SLOPE 0.12056597

INTERCEPT 0.000275348
DURBINWATSON 1.10
R-SQUARED 0.043

INTERCEPT -7.78763E-05
DURBINWATSON 1.76
R-SQUARED

ERROR	LAGGED	DELTA	ERROR^2	ERROR^2	E(I)/E(I-1)	ERROR	LAGGED	DELTA	ERROR^2	ERROR^2	E(I)/E(I-1)
(9)	ERROR	E(I) - E(I-1)	ERROR^2	0	E(I)/E(I-1)	ERROR	ERROR	E(I) - E(I-1)	ERROR^2	0.00	0.00
0.24	(0.01)	0.25	0.06	0.06	(0.00)	0.00	0.00	0.06	0.01	0.01	0.00
0.15	0.24	(0.09)	0.01	0.02	0.04	(0.12)	0.08	(0.20)	0.04	0.01	(0.01)
(0.08)	(0.24)	(0.24)	0.05	0.01	(0.01)	0.11	(0.12)	0.22	0.05	0.01	(0.01)
0.04	0.15	0.12	0.01	0.00	0.00	0.05	0.11	(0.05)	0.00	0.00	0.01
0.01	(0.08)	0.08	0.00	0.00	0.00	0.02	0.05	(0.03)	0.00	0.00	0.00
(0.18)	0.04	(0.03)	0.04	0.04	(0.00)	(0.17)	(0.02)	0.18	0.03	0.03	(0.00)
(0.16)	0.01	(0.20)	0.00	0.02	0.03	(0.05)	(0.17)	0.12	0.01	0.00	0.01
0.05	(0.18)	0.03	0.05	0.01	(0.01)	0.18	(0.05)	0.23	0.05	0.03	(0.01)
(0.10)	(0.16)	0.25	0.04	0.01	(0.01)	(0.13)	(0.18)	(0.31)	0.10	0.02	(0.02)
(0.08)	0.05	(0.20)	0.00	0.01	0.01	(0.03)	(0.13)	0.10	0.01	0.00	0.00
0.01	(0.10)	0.02	0.01	0.00	(0.00)	0.06	(0.03)	0.08	0.01	0.00	(0.00)
0.03	0.01	0.06	0.00	0.00	0.06	0.04	0.06	(0.02)	0.00	0.00	0.00
(0.10)	0.03	0.02	0.00	0.01	0.06	0.02	0.04	(0.01)	0.02	0.01	(0.00)
(0.23)	(0.10)	(0.13)	0.02	0.05	0.02	(0.11)	(0.11)	(0.13)	0.00	0.03	0.02
(0.22)	(0.23)	0.14	0.05	0.01	0.05	(0.12)	(0.18)	0.06	0.00	0.01	(0.00)
0.14	(0.09)	0.13	0.02	0.02	(0.01)	0.01	(0.12)	0.13	0.02	0.00	(0.00)
0.23	0.14	0.09	0.05	0.01	0.03	0.16	0.16	0.17	0.03	0.03	0.00
0.10	0.23	(0.13)	0.02	0.01	0.02	(0.01)	0.16	(0.17)	0.00	0.00	(0.00)
0.05	0.10	(0.05)	0.00	0.00	0.00	0.00	(0.01)	0.01	0.00	0.00	(0.00)
0.15	0.05	0.10	0.01	0.02	0.01	0.12	0.00	0.12	0.01	0.02	0.00
0.01	0.15	(0.11)	0.00	0.02	0.02	0.07	0.12	(0.05)	0.00	0.00	0.01
(0.16)	0.01	(0.15)	0.03	0.00	(0.00)	(0.06)	(0.13)	0.21	0.05	0.03	(0.00)
(0.02)	(0.16)	0.14	0.02	0.00	0.00	0.04	(0.06)	(0.12)	0.01	0.00	0.01
(0.01)	(0.02)	0.01	0.50	0.45	0.20	(0.01)	0.04	(0.05)	0.51	0.29	0.04
0.01	0.01	0.00				(0.00)	0.01	(0.01)			

COMMONWEALTH OF MASSACHUSETTS
DEPARTMENT OF TELECOMMUNICATIONS AND ENERGY

RESPONSE OF BAY STATE GAS COMPANY TO THE
SECOND SET OF INFORMATION REQUESTS FROM THE D.T.E.
D. T. E. 05-27

Date: June 6, 2005

Responsible: James L. Harrison, Consultant (Cost Studies)

DTE-2-4 Regarding the Company's marginal cost study (see Exh. BSG/JLH-3). Please discuss whether the method of estimating the marginal customer-related operating expenses complies with the Department's directives set in Fitchburg Gas and Electric Light Company, D.T.E. 02-24/25 (2002) and Boston Gas Company, D.T.E. 03-40 (2003). Specifically, please answer the following questions:

- a) Are the time series data used no less than 30 years in length?
- b) Has the Company used multiple variable regression equations? If yes, please provide all workpapers, calculations, formulas, assumptions and supporting documentation;
- c) Are the appropriate tests and remedial procedures for multicollinearity, heteroskedasticity, and autocorrelation performed and presented? If yes, please provide all workpapers, calculations, formulas, assumptions and supporting documentation; and
- d) Has the Company tested and presented alternative functional forms (e.g., linear, logarithmic, parabolic, or other) of regression equations? If yes, please provide all workpapers, calculations, formulas, assumptions and supporting documentation.

Response: Marginal customer-related operating expenses are developed on Schedule JLH-3-6. Customer-related costs consist of two categories—plant-related expenses for operating and maintaining services meters and customer accounting and marketing expenses for billing, collection and marketing activities. Two separate econometric analyses were presented but not employed to quantify the customer-related costs. Schedule JLH-3-6, page 1 of 5, shows the plant-related costs, while the customer accounting and marketing expenses are shown on page 3 of 5. As discussed in my testimony, Bay State Gas Company's merger with NiSource resulted in a fundamental difference in the methods by which customer-related costs are incurred and booked by the Company. As a result, post-merger costs are inconsistent with prior Bay State practice. Some costs previously incurred by Bay State are now being performed by NiSource and, as a result, are being accounted for as expenses in Account 923, Outside Services. Refer to the response to DTE-2-8 for a further discussion of this subject. Based on discussions with Company personnel, the most significant changes in procedure were implemented

prior to 2003, making data for years 2003 and 2004 indicative of those expected in the future. As a result, the marginal cost study relies on the average costs for the last two years, adjusted for inflation, to estimate marginal costs on a forward-looking basis. Since my marginal cost study template includes provisions to automatically perform econometric analyses, the marginal cost study presents these studies. However, they do not form a valid basis for estimating marginal costs. In some instances, valid statistical trends were observed, despite the fact that the last two years were outliers. To rely on this historical data and ignore the most recent history, which is the best estimate of future costs, would be misleading and would not accurately measure the Company's marginal costs. Since the econometric analyses presented on pages 1 and 3 of Schedule JLH-3-6 were not applicable to the estimation of marginal costs, they incorporated some, but not all, of the Department's directives. Those directives that required additional iterations to evaluate alternative specifications were not fully developed.

COMMONWEALTH OF MASSACHUSETTS
DEPARTMENT OF TELECOMMUNICATIONS AND ENERGY

RESPONSE OF BAY STATE GAS COMPANY TO THE
SECOND SET OF INFORMATION REQUESTS FROM THE D.T.E.
D. T. E. 05-27

Date: June 6, 2005

Responsible: James L. Harrison, Consultant (Cost Studies)

DTE-2-5 Refer to Exh. BSG/JLH-3. Please discuss whether the method of estimating the marginal distribution capacity cost complies with the Department's directives set in Fitchburg Gas and Electric Light Company DTE 02-24/25 and Boston Gas Company DTE 03-40. Specifically, please answer the following questions:

- a) Are the time series data used no less than 30 years in length?
- b) Has the Company used multiple variable regression equations? If yes, please provide all workpapers, calculations, formulas, assumptions and supporting documentation;
- c) Are the appropriate tests and remedial procedures for multicollinearity, heteroskedasticity, and autocorrelation performed and presented? If yes, please provide all workpapers, calculations, formulas, assumptions and supporting documentation; and
- d) Has the Company tested and presented alternative functional forms (e.g., linear, logarithmic, parabolic, or other) of regression equations? If yes, please provide all workpapers, calculations, formulas, assumptions and supporting documentation.

Response: This response is predicated on the assumption that it is addressing total capacity-related distribution costs as developed on Schedule JLH-3-9. Since marginal distribution capacity costs are comprised primarily of carrying costs for distribution capacity-related investment discussed in response to DTE-2-1 and capacity-related distribution operating and maintenance expenses discussed in response to DTE-2-3, the response to this request has already been provided.

COMMONWEALTH OF MASSACHUSETTS
DEPARTMENT OF TELECOMMUNICATIONS AND ENERGY

RESPONSE OF BAY STATE GAS COMPANY TO THE
SECOND SET OF INFORMATION REQUESTS FROM THE D.T.E.
D. T. E. 05-27

Date: June 6, 2005

Responsible: James L. Harrison, Consultant (Cost Studies)

DTE-2-6 Please state whether or not Mr. James L. Harrison was responsible for performing the Marginal Cost Study in the Fitchburg Gas and Electric Company, D.T.E. 02-24/25 (2002). If yes, please discuss in detail how the present Marginal Cast Study differs from the study filed in D.T.E. 02-24/25.

Response: Mr. Harrison was responsible for performing the marginal cost study in the Fitchburg Gas and Electric Company case, D.T.E. 02-24/25. There are three fundamental differences between the earlier Fitchburg study and the current one:

- 1) Updating – The current study reflects a new time period with revised Company-specific estimates of cost of capital and inflation escalation;
- 2) Econometric techniques – In response to the Department directives, the current marginal cost study expands the econometric analyses to include a longer time period and more rigorous statistical analyses; and
- 3) Company-specific analyses – Based on data availability and engineering input, many of the marginal cost analyses differ. The major differences are:
 - a) Marginal production plant was estimated using the cost of an LNG facility for Bay State versus an LP-air facility for Fitchburg.
 - b) Meter investment was developed for Bay State using an analysis of all existing meters including active, inactive and spare meters, while Fitchburg's analyses were based on typical metering costs for each class.
 - c) Other gas supply, dispatching and regulatory expenses relating to transportation were quantified differently in accordance with the accounting systems employed by the two utilities. In Bay State's study, costs booked in Account 923, Outside Services, were assigned to the production and delivery functions, while Fitchburg's analysis required the segregation of Accounts 813, 851 and 928.
 - d) The assignment of distribution-related operating and maintenance expenses between capacity and customer

components differed slightly between the two utilities due primarily to the accounting treatment of rental water heater and conversion burner programs.

- e) Fitchburg's loss factor was computed as a 13-year historical average, while Bay State Gas Company's was based on an engineering estimate of forward-looking loss factors.

COMMONWEALTH OF MASSACHUSETTS
DEPARTMENT OF TELECOMMUNICATIONS AND ENERGY

RESPONSE OF BAY STATE GAS COMPANY TO THE
SECOND SET OF INFORMATION REQUESTS FROM THE D.T.E.
D. T. E. 05-27

Date: June 6, 2005

Responsible: James L. Harrison, Consultant (Cost Studies)

- DTE-2-7 Please estimate the marginal cost of all the expense categories (and update the marginal cost study) following the Department's directives set in Fitchburg Gas and Electric Light Company, D.T.E. 02-24/25 (2002) and Boston Gas Company, D.T.E. 03-40 (2003). In addition, please:
- a) Define all the variables used in the marginal cost study and explain how the data corresponding to those variables were derived. If applicable, discuss what accounts and subaccounts (according to the Uniform System of Accounts for Gas Companies) were used to derive the time series data;
 - b) Provide on disk in Excel format all data and supported formula used in the estimation of the marginal cost study; and
 - c) For each expense category, present a graph showing the relationship between the dependent variable and time with the dependent variable on y-axis (vertical axis) and time on the x-axis (horizontal axis). Please provide an explanation of the trend.

Response: As explained in responses to DTE-2-1 through DTE-2-5, and as stated in my direct testimony, the Company believes that its marginal cost study follows the Department's directives in the Fitchburg and Boston Gas cases. These directives address econometric techniques to be applied to the analysis of historical data. In many instances, the marginal cost study revealed that older historical data is not representative of the costs to be expected in the future. In these instances, regression techniques do not provide meaningful estimates of marginal cost.

Only one econometric analysis was incorporated in the Company's estimates of marginal cost, capacity-related distribution expenses as shown on Schedule JLH-3-5. The remainder of this response addresses that analysis.

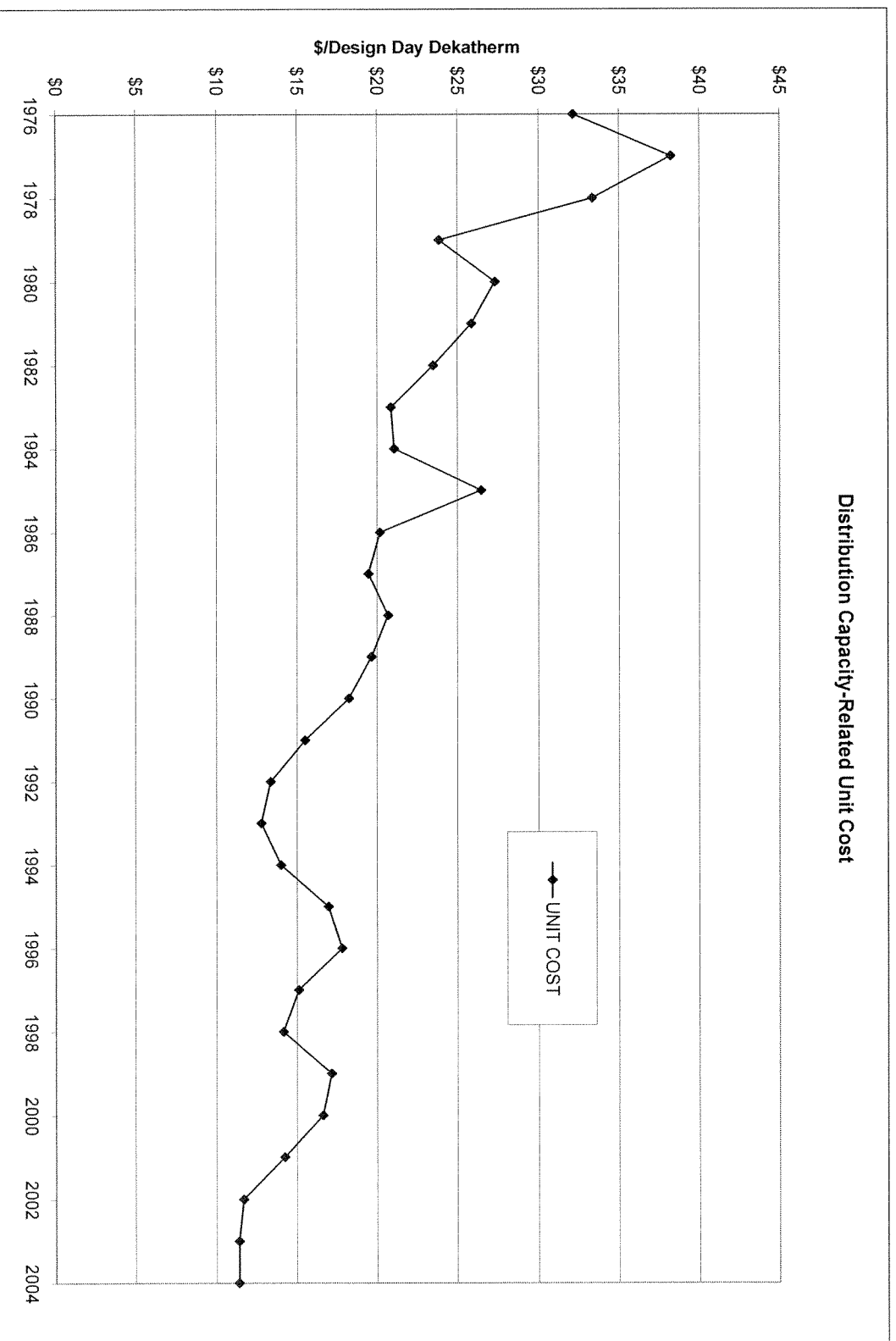
- a) The dependent variable for capacity-related distribution expenses is derived on Schedule JLH-3-5, page 2 of 2. As shown on this schedule, distribution-related operations and maintenance expenses are categorized as capacity related, customer related, both or non-marginal. The notes on this page indicate how joint costs were

segregated between capacity- and customer-related cost categories. Those accounts containing capacity-related costs are as follows:

Account No.	<u>Account Description</u>
850	Supervision and Engineering
851	System Control and Load Dispatching
852	Communications Expense
853	Compressor Station Expense
857	Measuring and Regulating Station Equipment
874	Mains and Service Expense
880	Other Expenses
881	Rents
885	Maintenance Supervision and Engineering
886	Maintenance of Structures and Improvements
887	Maintenance of Mains
888	Maintenance of Compressor Station Equipment
889	Maintenance of Measuring and Regulator Station Equipment

The independent variable was forecasted design day demand for firm load. The independent variable was taken from the Company's periodic Forecast and Supply Plan Filings made to the Energy Facilities Siting Council. The independent variable is the sum of the forecasted demands for firm bundled sales service and firm transportation service.

- b) The requested information is provided in a spreadsheet entitled, Cochran Orcott Adjustment.xls. This file contains all of the regressions examined in the course of the marginal cost study.
- c) The requested graph is presented on DTE-2-7, Attachment 1.



COMMONWEALTH OF MASSACHUSETTS
DEPARTMENT OF TELECOMMUNICATIONS AND ENERGY

RESPONSE OF BAY STATE GAS COMPANY TO THE
SECOND SET OF INFORMATION REQUESTS FROM THE D.T.E.
D. T. E. 05-27

Date: June 6, 2005

Responsible: James L. Harrison, Consultant (Cost Studies)

DTE-2-8 Please refer to Exh. BSG/JLH-3, at 17-18. The Company states that since the merger, some of the customer accounting and marketing efforts formerly performed by Bay State personnel have been undertaken by NiSource personnel and billed back to Bay State as an Outside Service Expense in Account 923. In this regard, please:

- a) Explain how those expenses, currently in Account 923, are captured in the Marginal Cost Study;
- b) Discuss what econometric techniques the Company has tried to incorporate the effects of the merger on the customer accounting expenses. Please provide all workpapers, calculations, formulas, assumptions and supporting documentation; and
- c) Discuss why the Company decided to use only the last two years worth of data, dismissing the information (the relationship between level of expenses and number of customers) carried from 1976 to 2002.

Response:

- a) The marginal cost study uses a consistent method of estimating marginal costs for those categories that were impacted by the NiSource merger. For customer-related O&M expenses and for the loading factors used to reflect administrative and general expenses (including Account 923), marginal costs were estimated using the average of the last two years of historical data, adjusted for inflation because this period best represents the expectation of costs in the future. Using this approach, O&M expenses reflect the new and lower level of expected costs, and the loading factors used to recover administrative and general expenses are increased to reflect the higher level of outside services expected in the future.
- b) The Company examined econometric techniques to estimate administrative and general expenses. The Company examined each combination of design day demand, customer count and sendout as explanatory variables for three categories of administrative and general expenses, non-plant related, plant related and total. A total of 21 regressions were evaluated as summarized on DTE-2-8, Attachment 1. The four most promising specifications were examined further. Pages 433 to 435 of JLH's Workpapers, which were initially

filed by the Company as part of Volume III, show the analysis of administrative and general expenses using total firm sendout and firm design day demand as independent variables. Pages 436 to 438 show a similar analysis using firm customer count and firm sendout as independent variables. Pages 439 to 441 show firm customer count and firm design day demand as the independent variables. Finally, pages 442 to 444 show design day demand as the lone independent variable to predict annual administrative and general expenses. These workpapers show the least square fits and adjusted specifications using the Cochrane Orcott method to reduce first order serial correlation.

The Company examined the detail available from NiSource's cost accounting system to determine if it were possible to identify customer accounting costs for Bay State Gas Company included in Account 923. However, the cost accounting system could not provide meaningful data to perform this analysis. As an example, customer accounting-related costs were aggregated with other computer-related costs, and a single allocation for IT services was assigned to Bay State. Due to the size of the database, the data is provided electronically on the attached compact disk – DTE-2-8 Attachment 1.

- c) Marginal costs are forward looking, and they should represent the change in costs expected for a small change in output. In measuring marginal costs, historical costs are generally sunk and can only provide meaningful information if costs in the future can be reasonably predicted from cost patterns in the past. In some instances, cost causation will remain unchanged, making econometric analysis of historical data a valid method for estimating marginal costs in the future. However, when future costs are not well represented by historical patterns, econometric techniques have little value.

As an example, Schedule JLH-3-6 examines customer accounting and marketing expenses as a function of the number of firm customers. After adjusting for serial correlation, annual average cost per customer is estimated by the equation: $\$853 - \$1.5888 \times \text{Year}$. The regression is reasonably strong with a 60% R-squared, a T Statistic of -6, and a Durbin Watson Statistic of 2.05. The prediction of \$30.12 per customer for 2004 is statistically valid. However, due to the changes in procedure following the merger with NiSource, customer accounting costs dropped from the \$12 million level to the current level of under \$9 million per year. Much of this cost decrease was attributable to increases in outside services costs. Some of the customer accounting functions were provided by NiSource and billed to Bay State Gas Company as an outside service. Any prediction that utilizes primarily pre-merger data cannot reflect the change in operating procedures. In a few more years, we may have sufficient data to incorporate a dummy variable to reflect the merger in order to generate valid estimates; but for now, our best estimate of costs in the future must be based on the accounting methods that will be

employed in the future. Our best estimate is that the procedures employed for the last two years are representative of those in the future and, therefore, the costs for these two years can be used as a basis to estimate marginal costs.

Independent Variable	Customer	Total SO	Des Day Dmnd	All	Desn Day & Customers Correl Coef =	Total SO & Des Day Correl Coef =	Customers & Total SO Correl Coef =
NON-PLANT							
Slope	Customers 274.41	Total SO 0.79	DD SO 98.29	MULTI-REGRESSION 13.22 x1 - Slope 0.01 x2 - Slope 92.38 x3 - Slope	MULTI-REGRESSION 92.73 x1 - Slope 16.33 x2 - Slope x3 - Slope	MULTI-REGRESSION 0.03 x1 - Slope 95.33 x2 - Slope x3 - Slope	MULTI-REGRESSION 233.33 x1 - Slope 0.13 x2 - Slope x3 - Slope
Y-Intercept	(43,392,753)	(20,512,503)	(15,406,325)	(16,978,500) Y-Intercept	-1.72E+07 Y-Intercept	-1.57E+07 Y-Intercept	-4.04E+07 Y-Intercept
R-Squared	83%	78%	87%	86.59% R-Squared	86.58% R-Squared	86.58% R-Squared	82.75% R-Squared
PLANT							
Slope	Customers 109.17	Total SO 0.33	DD SO 37.09	MULTI-REGRESSION 53.53 x1 - Slope 0.25 x2 - Slope (8.60) x3 - Slope	MULTI-REGRESSION (1.87) x1 - Slope 114.38 x2 - Slope x3 - Slope	MULTI-REGRESSION 0.30 x1 - Slope 3.36 x2 - Slope x3 - Slope	MULTI-REGRESSION 33.04 x1 - Slope 0.24 x2 - Slope x3 - Slope
Y-Intercept	(18,680,208)	(10,359,199)	(6,818,927)	(15,361,754) Y-Intercept	-1.92E+07 Y-Intercept	-1.02E+07 Y-Intercept	-1.32E+07 Y-Intercept
R-Squared	61%	63%	57%	63.42% R-Squared	60.64% R-Squared	62.86% R-Squared	63.27% R-Squared
TOTAL							
Slope	Customers 383.58	Total SO 1.12	DD SO 135.38	MULTI-REGRESSION 66.75 x1 - Slope 0.26 x2 - Slope 83.78 x3 - Slope	MULTI-REGRESSION 90.86 x1 - Slope 130.71 x2 - Slope x3 - Slope	MULTI-REGRESSION 0.33 x1 - Slope 98.70 x2 - Slope x3 - Slope	MULTI-REGRESSION 266.37 x1 - Slope 0.36 x2 - Slope x3 - Slope
Y-Intercept	(62,072,961)	(30,871,703)	(22,225,252)	(32,340,254) Y-Intercept	-3.64E+07 Y-Intercept	-2.59E+07 Y-Intercept	-5.36E+07 Y-Intercept
R-Squared	91%	88%	93%	93.61% R-Squared	93.24% R-Squared	93.50% R-Squared	91.83% R-Squared